

# CONTACT INFORMATION

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US State Name: Mississippi

State Abbreviation: MS

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# **INCOME AND OUTPUT**

This section highlights the state's productivity and income to provide an understanding of the amount of business conducted and the rate of growth for businesses and individuals.

Gross Domestic Product, in millions: \$146,401.1 (2023, Bureau of Economic Analysis)

Gross Domestic Product % Growth: 0.7% (2023, Bureau of Economic Analysis)

Per Capita Personal Income (\*GDP/Population) This is often used as a standard of living measurement: \$48,110 (2023, Bureau of Economic Analysis)

Per Capita Personal Income % Change: 3.7% (2023, Bureau of Economic Analysis)

# **WORKFORCE**

Total Population: 2,939,690 (July 2023, US Census Bureau)

Total Civilian Labor Force: 1,230,093 (as of Jan. 2024, Bureau of Labor Statistics)

Total Number of Persons Employed: 1,190,965 (as of Jan 2024, Bureau of Labor Statistics)

Total Number of Persons Unemployed: 39,128 (as of Jan 2024, Bureau of Labor Statistics)

Unemployment Rate %: 3.2% (as of Jan 2024, Bureau of Labor Statistics)

Manufacturing Employment: 141,900 (as of Jan 2024, Bureau of Labor Statistics)

Professional and Business Services Employment: 117,000 (as of Jan 2024, Bureau of Labor Statistics)

State Right-to-Work Law Y/N: Yes

Large Factory Openings during Previous year: N/A

Large Factory Closures during Previous year: N/A

## **EDUCATION**

This section provides further insight into the potential workforce education levels, advanced areas of education, and partnerships between higher education and industry for insight into quality of labor force and growth sustainability.

% High School Diploma or More: 86.2% (as of Jul 1, 2023, U.S. Census Bureau)

% Bachelor's Degree or Higher: 23.9% (as of Jul 1, 2023, U.S. Census Bureau)

Enrollment in Higher Education Institutions: 77,074 (Fall 2023, Commissioner of Higher Education)

Science and Engineering Graduate Students: 3,363 (Fall 20233, *Mississippi Institutions of Higher Learning*)

List of High school, College, or University Manufacturing Partnership Programs *These are partnerships with manufacturers to help train future employees in certain skills:* 

#### **Examples of HS programs:**

- 1) MS Department of Education's Career and Technical Education Program The Office of Career and Technical Education (CTE) and Workforce Development helps train high school students to be members of a qualified workforce for today's competitive job market. The research-based programs meet national and/or accreditation standards. They also constantly evolve in response to changing workforce needs. Because Career and Technical Education is critical to our state's economic development, they often partner with local business leaders and legislators to achieve common goals.
- 2) 4T Academy Partnership between Toyota and New Albany/Union County School Districts The 4T curriculum includes classes on manufacturing, engineering, computer science, precision machining, industrial automation & robotics, industrial maintenance, and environmental sustainability. As a part of the 4T program, students will also participate in hands-on job training at Toyota Motor Manufacturing, Mississippi.
- 3) Shipbuilding Academy The Ingalls Shipbuilder Academy was established in 2016 with a mission to provide enrolled students with a strong foundation in the maritime industry and to fill shipbuilding positions at Ingalls. The Shipbuilder Academy enrolls students from 13 different high schools along the Gulf Coast. To date, 355 students have successfully completed the program and obtained National Center for Construction Education and Research certifications.
- 4) Jobs for Mississippi Graduates (JMG) This program works with high school students facing barriers to success by implementing a research-based curriculum with reading and math built into each module. On the local level, each participating school partners with businesses to provide mentors, learning environments, and occasionally part-time employment to obtain work experience.

- 5) Fab Lab at Grenada High School CTE This traveling STEM lab is a collaboration between the Grenada School District, the Grenada Public Education Foundation, and local industry. Milwaukee Tool has made a generous donation for state-of-the-art fabrication equipment and tools to for the mobile classroom, which serves a training ground for students and community members interested in joining the growing local workforce. This was inspired by the Fab Lab that exists in the Jackson County School District.
- 6) The Mississippi Power Energy Academy Program, offered in participating high schools in south and southeast Mississippi, is designed to introduce seniors to the energy industry and the variety related careers. Students learn all aspects of electrical energy, while being trained in wiring, cabling, installation & repair, with a heavy emphasis on safety.

#### **Examples of Community College programs:**

- 1) Maritime Training Academy Each year, 400-600 apprentices are trained in 12 different program areas, while they are simultaneously enrolled as students at MS Gulf Coast Community College and in the Ingalls Apprenticeship Program. Apprentices take two classes each semester tuition-free over the course of their four-year apprenticeship program. Ingalls pays the cost of training for these students, who graduate with an associate degree in Maritime Technology.
- 2) FlexFactor at participating Community Colleges, in partnership with local high schools, is an exposure program that encourages students to pursue science, technology, engineering and manufacturing, or STEM fields. The FlexFactor program requires students to work in small teams to identify real-world problems, conceptualize a hardware device to address the problem, identify a target market for the product and engage in customer discovery research.
- 3) The partnership between the Mississippi Manufacturers Association and several Community Colleges provides an extensive range of services and resources for manufacturers, including assessment, planning, and training. Examples include the following: Client Assessment Services, apprenticeship programs, Training and Skills, Development for Industry Employees and Staff, Industry 4.0 Training for Technicians, and Production Specialists and Integrators.
- 4) Toyota's Advanced Manufacturing Program at Itawamba Community College Known as the Advanced Manufacturing Technician program, it is designed as an innovative manufacturing degree that will span five semesters of classroom instruction and provide paid hands-on experience at Toyota Motor Manufacturing Mississippi in Blue Springs, Mississippi.
- 5) The Instrument & Controls Academy is an on-going educational partnership between Mississippi Gulf Coast Community College, Southern Company, Chevron, and other industries, that allows potential employees to train on cutting-edge instrumentation that will equip them for the challenges of an evolving industry. Additionally, MGCCC offers programs in process operations and maintenance technology in support of the chemical and energy industries.
- 6) There are many other examples around the state of community colleges partnering with local industry. By design, the state's community colleges develop curriculum and training programs based on the needs of the businesses located within their regions.

#### **Examples of University Manufacturing Partnerships:**

1) The **Mississippi Polymer Institute** at the University of Southern Mississippi provides commercial development, rapid prototyping, and testing services to Mississippi companies. Established in 1993 with the goal of assisting high-tech polymer and polymer-related industries, MPI serves as the outreach arm of the School of Polymers & High-Performance Materials at The University of Southern Mississippi.

- 2) The Center for Manufacturing Excellence at the University of Mississippi is developing interdisciplinary educational opportunities within an innovative academic learning model that provides students with the practical experiences, fundamental knowledge, and creative skillsets needed to lead the world of modern manufacturing.
- 3) The **Center for Advanced Vehicular Systems (CAVS)** is operated by Mississippi State and is an interdisciplinary center comprised of research, engineering design and development, and technology transfer teams for industry and government partners.
- 4) **AiM UP-Mississippi State University** serves as a consultant for innovative automation technologies and supporting educational material to its connected network of educational partners across the state. Mississippi State has already begun establishing its AiM UP lab locations at the community college level across the state.
- 5) The **Advanced Composite Institute** at Mississippi University is collaborating with East Mississippi Community College to open the Mississippi Advanced Composites Training Center at The Communiversity location. Industries that utilize composites in manufacturing processes will be able to send employees to the training center, including aviation industries such as Stark Aerospace, Aurora Flight Sciences and Airbus Helicopters.
- 6) Engineering internships between Milwaukee Tool and Mississippi Valley State University.

#### On the Horizon

- 1) SmartTech MS program A National Science Foundation (NSF) development grant awarded to Mississippi State University, SmartTech MS aims to accelerate integration of Industry 4.0 smart and autonomous technologies through north Mississippi's manufacturing economy.
- 2) Advanced Manufacturing Mobile Unit @ Pontotoc Ridge CTE A mobile unit being supplied by Ashley Furniture that supports an Advanced Manufacturing curriculum taught at Pontotoc Ridge CTE.

## **COST OF DOING BUSINESS**

This section highlights the costs associated with doing business in the state including taxes, wages, insurance, and energy expenses.

State Corporate Income Tax %: \$0-\$4,999 – 0%

\$5.000-\$9.999 - 4%

\$10.000+-5%

State Individual Income Tax %: \$10,000+-4.7% (Note: the state individual tax rate on net taxable income over \$10,000 will be reduced to 4% by 2026.)

State Level Sales Tax %: 7%

State Use Tax: 7%

Unemployment Insurance Tax % (estimate): 0.20% - 5.60% (taxable wage base of \$14,000)

Additional Relevant Taxes: Franchise tax is currently being phased out. The franchise tax rate is currently \$1.00 per \$1,000 of capital invested; it reduces by \$0.24 per \$1,000 of capital invested each year until it is fully phased out in 2028.

Workers' Compensation Employer Insurance Costs per \$100 of Payroll: \$1.09 (2021, *National Academy of Social Insurance*)

Average Industrial Electric Rate: 6.94 cents/kWh (January 2024, U.S. Energy Information Administration)

Average Price of Natural Gas Delivered to Industrial Consumers: \$4.95/Mcf (2023, *U.S. Energy Information Administration*)

Average Hourly Earnings of Production Workers in Manufacturing: \$20.78 (2023, Bureau of Labor Statistics)

Minimum Wage (current): \$7.25 (federal minimum wage)

Pending Legislation Regarding Minimum Wage: No

If you answered YES to the above question, What is the proposed minimum wage?:

If you answered YES to the above question, What is the legislative bill number?:

## **ENTREPRENEURSHIP AND INNOVATION**

This section underscores the successes of the state in terms of business innovation through awards, venture capital, and intellectual property attainment.

Total Small Business Innovation Research (SBIR) Awards Found at www.sbir.gov: 227

Total Small Business Technology Transfer (STTR) Awards Found at www.sbir.gov: 38

Venture Capital Deals, in millions: \$31,000,000

% of State with Internet Accessibility: 93.1% of households with high-speed Internet (2024, Mississippi Broadband and Accessibility of Mississippi, https://broadbandms.com/audit)

Newly Registered Businesses: 51,857 (2023)

Newly Registered Patents: 583 (2023)

## FOREIGN DIRECT INVESTMENT

This section provides insight into the amount of current investment overseas and the potential state market for manufacturers to reshore.

Foreign Direct Announcements: 78 announcements from 2013-2023

Foreign Direct Employment: 46,700 (2023, International Trade Administration)

Foreign Direct Investment, in millions: \$ billion from 2017-2023

## TRANSPORTATION AND INFRASTRUCTURE

This section sheds light on the basic infrastructure of the state and what a company can expect in terms of the logistics of shipping their product.

Number of major 2 or 4-Lane Highways running through state: 6 interstates and 15 federal highways

Number of major railways going through state: 5 Class-I rail systems

Number of major ports connected to state: 2 deepwater ports (Gulfport and Pascagoula) along with 12 other ports along navigable waters within the state

Number of airports throughout state: 7 commercial airports located within the state

Number of International airports throughout state: 3 (Jackson-Evers, Gulfport-Biloxi, Jackson County-Trent Lott)

Number of distribution centers: 307 (2023, Lightcast)

Number of foreign trade zones: 4 FTZ's located within the state

# **INCENTIVES**

Different states offer different incentives to entice companies to move to their state. This section will allow you to highlight these incentives.

#### **Pending Legislation**

Proposed Incentives Currently Pending Approval (Y/N): N

If you answered YES above, please describe the pending incentives including the bill number if applicable:

#### **Cash Incentives**

Does the state provide any CASH incentives? (Y/N): Y

If you answered YES above, please provide details of this incentive including the contact information and website if applicable: Mississippi offers discretionary grant programs that include programs offering direct grant assistance to companies for activities such as site preparation, infrastructure improvements, relocation expenses, or other project needs. The discretionary grant program used would depend on the specific needs of the project. For more information, contact MDA's Business Incentives Division at 601-359-3552.

#### **State Tax Credits**

Does the state provide any Tax Credit incentives? (Y/N): Y

If you answered YES above, please describe the available tax credits: Mississippi's new MFLEX Tax Credit is a universal, flexible tax credit available to new and expanding companies in eligible industries making a qualified private investment of at least \$2.5 million and/or creating at least 10 new jobs. The MFLEX credit may be used by the company -- or its affiliates -- to offset state income, franchise, sales and use, or payroll withholding tax liabilities, so businesses can maximize utilization of the incentive based on their specific circumstances. Companies submit one application to the Mississippi Development Authority, eliminating the need for multiple applications and approvals from multiple agencies. The credit can be used over a 10-year period and is calculated based on a company's capital investment in constructing and equipping a facility, new job creation and salary commitments. Annual reporting is required, and credits are adjusted annually based on the company's actual investment and actual jobs created and wages paid.

Mississippi also offers traditional statutory incentive programs including tax credits like the Jobs Tax Credit, Research and Development Skills Tax Credit, and Existing Manufacturer Tax Credit. Companies must choose between using MFLEX or traditional statutory incentives. For more information, contact the Business Incentives Division at 601-359-3552.

#### **State Tax Exemptions**

Does the state provide any Tax Exemptions? (Y/N): Y

If you answered YES above, please describe the available tax exemptions: Eligible businesses qualifying for the MFLEX universal tax credit mentioned above can use the credit to offset their sales and use tax liability. Eligible companies electing to use traditional statutory incentives instead of MFLEX can still qualify for a one-half or full sales and use tax exemption for construction or expansion, or, if using Mississippi Business Finance Corporation-issued industrial revenue bonds as a financing mechanism, a full sales and use tax exemption. In addition, certain businesses, such as clean energy component manufacturers, aerospace businesses, or data centers, that meet certain jobs and investment thresholds can qualify for state income, franchise and sales and use tax exemptions in lieu of the MFLEX credit.

Regardless of whether a company uses MFLEX or traditional statutory incentives, eligible companies can qualify for local property tax exemptions. Property tax exemptions are available at the discretion of local authorities. For more information, contact the Business Incentives Division at 601-359-3552.

#### **State Grants**

Does the state provide any Grant incentives? (Y/N): Y

If you answered YES above, please describe the available grants: Mississippi has a variety of programs that offer grants for economic development projects. Once a site has been selected and specific needs related to that site and the project are identified, MDA customizes an incentive package that addresses the specific needs of the project and the site. That package may include grants for infrastructure improvements, relocation assistance, and workforce training assistance.

#### State Loans

Does the state provide any Low-Interest Financing incentives? (Y/N): Y

If you answered YES above, please describe the available financing opportunities: Mississippi has a variety of programs to assist economic development projects, including loan programs. MDA will customize an incentive package that may include loans for infrastructure improvements to address specific site needs, once a site has been selected and needs related to that site and the project are identified.

#### **Training Programs**

Does the state provide any Specialized Training Program incentives? (Y/N): Y

If you answered YES above, please describe the available training programs: The Mississippi Community College Board offers Workforce Enhancement Training (WET) Funds to offset training costs incurred by companies. This is typically very specialized or proprietary training that a company conducts internally. For example, training related travel may be reimbursed to the company or a company employee may be paid up to \$35/hour for training other employees. Also, Mississippi's 15 community colleges offer customized pre-employment assessments at no cost to companies.

The Mississippi Development Authority administers the Mississippi Works Fund Grant for existing Mississippi businesses that are expanding or businesses that are locating in the state. These funds are extremely flexible and designed to complement existing training resources in the state. A company is eligible for up to a maximum of \$500,000 per year.

#### Zoning

Does the state provide any Special Zoning incentives? (Y/N): Y

If you answered YES above, please describe the available special zoning opportunities: Mississippi's Growth and Prosperity (GAP) Program provides eligible businesses that locate or expand in specific geographic areas of the state full, 10-year state income tax and franchise tax exemptions, a 10-year local property tax exemption on all taxes except for school taxes, and a sales and use tax exemption on all equipment and machinery purchased during initial construction or expansion at an approved facility. An eligible business must be located in a county designated as a GAP county and create and maintain at least 10 new, full-time jobs. To receive a GAP designation, a county must have an employment rate that is 200% of the state's annual unemployment rate or 30% or more of its population must fall below the federal poverty level. GAP designations are reviewed annually. Eligible companies must choose whether to utilize GAP incentives or the MFLEX credit.

#### **State Marketing and Promotions**

Does the state provide any Marketing and Promotional incentives? (Y/N): N

If you answered YES above, please describe the available special marketing or promotional opportunities:

#### **Innovation Centers**

Does the state have Innovation Centers or Additional Resource available for companies? (Y/N): Y

If you answered YES above, please describe the available innovation centers or additional resources:

**CoBuilders** is Mississippi's first statewide accelerator, launched by Innovate Mississippi, is a 12-week intensive and structured program designed to accelerate the growth of qualifying startup companies in the state. To fuel the event and ensure a statewide scope, Innovate Mississippi is contracting with 8 regional partners throughout Mississippi to identify, develop & support their best startups through regional events.

Oxford / Lafayette Economic Development Foundation & The University of Mississippi (Oxford, MS): Startup Focus: Early-stage companies generally in North Mississippi. As close partners with the University of Mississippi, the Oxford/Lafayette EDF works to assist technology transfer businesses to grow and thrive in the area. As a partner in the CoBuilders Accelerator, the EDF is working with other partners in North Mississippi to assist companies from the region. For further information, contact Allen Kurr (allen@oxfordms.com) or call the Oxford-Lafayette County Economic Development Foundation at 662-234-4651.

Higher Purpose, Co. (Clarksdale, MS): Startup Focus: Black-owned Mississippi Small Businesses. Higher Purpose Co.'s mission is to build community wealth with Black residents in Mississippi by supporting the ownership of financial, cultural, and political power. As a valued partner in the CoBuilders Accelerator, Higher Purpose Co. will support black-owned businesses from all over the state of Mississippi. HPC Membership is designed to offer Mississippi entrepreneurs, farmers, and artists, services and support for their existing and growing business. For further information, contact Oni Omoregie at oni@higherpurposeco.org or call 601-988-8081.

Mississippi State E-Center (Starkville, MS): Startup Focus: Conceptual or early-stage companies located within Mississippi, or abroad, with some connection to MSU. The MSU Center for Entrepreneurship and Outreach empowers students and Mississippi residents to plan, launch and grow successful local and global companies based on new ideas or MSU invented technology. We use applied learning to strengthen our pipeline of entrepreneurs from K-12 to college students to graduates and have broad involvement of alumni and friends to help mentor, coach and invest in our startups. As a partner in the CoBuilders Accelerator, we join a team that is working to propel Mississippi's next wave of technology startups. For further information contact Eric Hill at <a href="mailto:ehell@ecenter.msstate.edu">ehell@ecenter.msstate.edu</a>.

The Community Development Foundation / Renasant Center for IDEA's (Tupelo, MS): The Community Development Foundation (CDF)'s business incubator is the Renasant Center for IDEAs, and the mission of the incubator is to provide the physical and social infrastructure to assist in the formation and development of successful small businesses, which will diversify our area's economy, create regional job opportunities, and foster economic growth and vitality. CDF & the Renasant Center for IDEAs partnership with CoBuilders Accelerator will help us strengthen our mission with our startups and entrepreneurs in our area. For further information, contact Judd Wilson at jwilson@cdfms.org or at 662-842-4521.

JSU / The Bean Path (Jackson, MS): Startup Focus: Early-stage companies in Jackson, Mississippi, and the surrounding areas. The Women's Business Center at Jackson State University (WBC at JSU) is dedicated to promoting economic growth in the City of Jackson, Hinds County, Mississippi, by providing confidential one-on-one counseling, low-cost training, networking, free workshops, technical assistance, and mentoring to women entrepreneurs on numerous business development topics, including business startup, financial reporting, and procurement. The WBC at JSU also assists women businesses seeking federal contracting dollars as Women-Owned Small Businesses, as well as provides valuable support on intellectual property protection and technology commercialization. For further information contact Adia Dightman via email at adia@thebeanpath.org.

MSU E-Center Vicksburg (Vicksburg, MS): Startup Focus: Early-stage companies generally in the Vicksburg region. The Mississippi State Entrepreneurship Center in Vicksburg seeks to develop entrepreneurial ventures in the Vicksburg region and to draw particularly from the technology partners and connections associated with the Engineer Research and Development Center (ERDC) and ERDCWerx. Located in the MCITy Building in downtown Vicksburg, the MSE E-Center Vicksburg brings all of the resources and experience of MSU's E-Center to the River City and surrounding areas. As a partner in the CoBuilders Accelerator, the MSU E-Center Vicksburg is working with other partners to assist companies from the region. For further information, contact Ryan Gilbrech <a href="mailto:rgilbrech@ecenter.msstate.edu">rgilbrech@ecenter.msstate.edu</a> or call the MSU E-Center Vicksburg office at 757-784-5947.

Mississippi Polymer Institute (Hattiesburg, MS): Startup Focus: Early-stage companies generally focused on material-based products (preferably), but all area startups are encouraged to sign up. The Mississippi Polymer Institute cultivates business growth and participation in advanced materials markets. As the industrial outreach component of the University of Southern Mississippi's 500-acre Innovation and Commercialization Park, MPI provides capabilities and resources relevant to businesses at all stages of maturity. As a partner in the CoBuilders Accelerator and the NIST Manufacturing Extension Partnership (MMA-MEP), MPI works with other partners around Mississippi to assist early-stage companies. For further information, contact MPI at 601- 266-4094.

The Meeting Place (Biloxi, Gulfport, MS): Startup Focus: Companies with investable products on the Mississippi Gulf Coast. Through well-established relationships with the Mississippi Small Business Development Center (MS SBDC), the Mississippi Enterprise for Technology (MSET), the Gulf Coast Business Council (GCBC) Research Foundation, Innovate Mississippi, and the local Chambers of Commerce, The Meeting Place functions as a business incubator to give both startups and experienced businesses alike the best opportunity to build a solid, stable foundation on the Mississippi Gulf Coast. For further information, contact Geneva Dummer at <a href="mailto:info@tmp-ms.com">info@tmp-ms.com</a> or 228-207-0663.

**USM-Gulf Blue:** The Gulf Blue Navigator program leverages the Mississippi Gulf Coast's position as an innovation gateway to support late-stage startups, shorten their development timeline, and accelerate their time to revenue. Participating companies will gain market access while engaging with university, industry, state, and federal partners and potential customers. The Gulf Blue Navigator provides access to state-of-the art research facilities, wet labs, co-working space, networking, and year-round access to warm coastal waters.

The Institute for Systems Engineering Research (ISER) is a collaborative effort between the U.S. Army Engineer Research and Development Center and Mississippi State University. This partnership creates a hub to develop advanced systems that enhance existing industries, attract new jobs, and bolster national defense capabilities. The goal of ISER's efforts and products is to mitigate risk, reduce cost and improve efficiency in Department of Defense (DoD) acquisition programs, serve as an additional asset for the state's industrial base for systems engineering related tasks, and create an environment that draws DoD and civilian industry development to the state of Mississippi.

## **REGIONAL INFORMATION**

Many states have "regions" that specialize in certain industries such as automotive in Detroit or high tech in Silicon Valley. This section is to help you highlight these regions. If the state doesn't have any special regions please skip this page.

Please note that a "region" could be an area, county, city etc...

## **Region One**

Name of Region (This can include nicknames such as Silicon Valley):

Does this region have a designated web site? (Y/N):

If you answered YES to the question above, what is the website:

Geographic Location Information (For example, Silicon Valley spans several major cities including San Jose, Cupertino and Palo Alto):

What industry or industries are prominent in this region?

- Aerospace
- Apparel
- Appliances
- Automotive
- Biomedical
- Building Materials and Equipment
- Computer and Electronic Products
- Distribution Centers
- Food or Beverage
- Furniture
- Machinery and Capital Equipment
- Paper
- Plastics
- Telecom
- Toys or Children's Products
- Warehousing
- Other:

What are some unique aspects of this region? Could include information about transportation, education, weather etc...:

Are there any special programs or incentives for companies wanting to move to this region? (Y/N):

If you answer YES to the question above, please list the programs or incentives for this region if not already mentioned in the Incentives section:

Does this region offer site selection assistance? (Y/N) Please describe programs and resources:

If you answer YES to the question above, please list the contact information for the site selection assistance:

Is there any extraordinary information that you would like to add about this region?

## **Region Two**

Name of Region (This can include nicknames such as Silicon Valley):

Does this region have a designated web site? (Y/N):

If you answered YES to the question above, what is the website:

Geographic Location Information (For example, Silicon Valley spans several major cities including San Jose, Cupertino and Palo Alto):

What industry or industries are prominent in this region?

- Aerospace
- Apparel
- **Appliances**
- Automotive
- Biomedical
- **Building Materials and Equipment**
- Computer and Electronic **Products**
- **Distribution Centers**
- Food or Beverage
- **Furniture**
- Machinery and Capital Equipment
- Paper
- **Plastics**
- Telecom
- Toys or Children's Products
- Warehousing
- Other:

What are some unique aspects of this region? Could include information about transportation, education, weather etc...:

Are there any special programs or incentives for companies wanting to move to this region? (Y/N):

If you answer YES to the question above, please list the programs or incentives for this region if not already mentioned in the Incentives section:

Does this region offer site selection assistance? (Y/N) *Please describe programs and resources*:

If you answer YES to the question above, please list the contact information for the site selection assistance:

Is there any extraordinary information that you would like to add about this region?

## **Region Three**

Name of Region (This can include nicknames such as Silicon Valley):

Does this region have a designated web site? (Y/N):

If you answered YES to the question above, what is the website:

Geographic Location Information (For example, Silicon Valley spans several major cities including San Jose, Cupertino and Palo Alto):

What industry or industries are prominent in this region?

- Aerospace
- Apparel
- **Appliances**
- Automotive
- Biomedical
- **Building Materials and Equipment**
- Computer and Electronic
- **Distribution Centers**
- Food or Beverage

**Products** 

- Furniture
- Machinery and Capital
  - Equipment

- Paper
- **Plastics**
- Telecom
- Toys or Children's Products
- Warehousing
- Other:

What are some unique aspects of this region? Could include information about transportation, education, weather etc...:

Are there any special programs or incentives for companies wanting to move to this region? (Y/N):

If you answer YES to the question above, Please list the programs or incentives for this region if not already mentioned in the Incentives section:

Does this region offer site selection assistance? (Y/N) Please describe programs and resources:

If you answer YES to the question above, please list the contact information for the site selection assistance:

Is there any extraordinary information that you would like to add about this region?

# **AMERICAN MADE LABEL REQUIREMENTS**

Federal Trade Commission oversees "Truth in Advertising" regulations including promotion or disclosure of products displaying "Made in USA" labeling. FTC requires products advertised as "Made in USA" be "all or virtually all" made in the U.S. "all or virtually all" means the product should contain no – or negligible – foreign content.

## **Made In USA Requirements**

Does the state have any specific requirements for labeling products "Made in USA"? (Y/N): No

If you answered YES to the question above, what are the requirements for labeling products "Made in USA":

Is there pending legislation regarding these requirements? (Y/N):

If you answered YES to the question above, please describe the proposed legislation including the bill number:

## **Made In YOUR STATE Requirements**

Does your state have any specific requirements for labeling products "Made in YOUR STATE"? (Y/N): No

If you answered YES to the question above, what are the requirements for labeling products "Made in YOUR STATE":

Is there pending legislation regarding these requirements? (Y/N): No

If you answered YES to the question above, please describe the proposed legislation including the bill number:

Is there an organization or entity that monitors state labeling? (Y/N):

If you answered YES to the question above, please provide the name and contact information for the the organization or entity:

Date of Submission: April 23, 2024

Thank you for your time. Please email your responses to <u>alevy@reshoringinstitute.org</u> and your responses will be recorded and available online for review at <u>www.reshoringinstitute.org</u>.