



# Reshoring Institute

# WASHINGTON

## State Economic Survey and Incentive Comparison

## CONTACT INFORMATION

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**US State Name:** Washington

**State Abbreviation:** WA

**State Economic Development Web  
Address:**  
[www.choosewashingtonstate.com](http://www.choosewashingtonstate.com)

**State Economic Development Email  
Address:**  
[moreinfo@choosewashington.com](mailto:moreinfo@choosewashington.com)

**State Economic Development Phone  
Number:** (206) 256-6100

**Additional Relevant Links for Relocating  
Companies:**  
<http://choosewashingtonstate.com/research-resources/helpful-links/>

## INCOME AND OUTPUT

This section highlights the state's productivity and income to provide an understanding of the amount of business conducted and the rate of growth for businesses and individuals.

Gross Domestic Product, in millions: **738,101 (2022)**; source: U.S. Bureau of Economic Analysis [BEA: BEARFACTS](#)

Gross Domestic Product % Growth: **40% (5 year) 2017-2022**; source: U.S. Bureau of Economic Analysis [BEA Interactive Data Application](#)

Per Capita Personal Income (\*GDP/Population) *This is often used as a standard of living measurement:* **\$75,332 (2022)**; source: U.S. Bureau of Economic Analysis [BEA: BEARFACTS](#)

Per Capita Personal Income % Change: **32% (2017-2022)**; source: U.S. Bureau of Economic Analysis, [BEA Interactive Data Application](#)

## WORKFORCE

Total Population: **7,864,400 (2022 estimate)**; source: U.S. Census Bureau, Washington State Office of Financial Management

[Estimates of April 1 population by age, sex, race and Hispanic origin | Office of Financial Management \(wa.gov\)](#)

Population percent change from **2010 to 2022: 17%**

Total Civilian Labor Force: **4,072,730(civilian labor force, December 2023)**; source: [U.S. Bureau of Labor Statistics](#)

Total Number of Persons Employed: **3,487,900** (seasonally adjusted, September 2023); source: U.S. Bureau of Labor Statistics

Table 1. Civilian labor force and unemployment by state and selected area, seasonally adjusted - 2023 M10 Results (bls.gov)

Total Number of Persons Unemployed: **146,934 (seasonally adjusted, September 2023)**; source: U.S. Bureau of Labor Statistics

Unemployment Rate %: **3.6% (seasonally adjusted, September 2023)**; source: U.S. Bureau of Labor Statistics

Manufacturing Employment: **275,900 (September 2023)** source: U.S. Bureau of Labor Statistics

Washington Economy at a Glance (bls.gov)

Professional and Business Services Employment: **560,400 (September 2023)** source: U.S. Bureau of Labor Statistics

State Right-to-Work Law?: **No**

Large Factory Openings during Previous year: Examples include:

- **IonQ** (Quantum Computer Manufacturing) Quantum computer manufacturing plant in Bothell, WA; 35 jobs
- **Sila** (Next-generation battery materials manufacturer) auto-scale manufacturing plant in Moses Lake; 100 jobs
- **Group 14** (Manufacturer and supplier of advanced silicon battery technology), Advanced Silicon Battery Materials plant in Moses Lake, WA; 200 jobs
- **BP Cherry Point Refinery** (Sustainable aviation fuel production facility and a green hydrogen production facility) Blaine, WA; 1,000 jobs
- **ATI** (Specialty Materials) titanium melt facility in Richland, WA; 100 jobs
- **WestRock** (Paper and packaging solutions) - Corrugated box plant in Longview, WA; 80 jobs

## EDUCATION

This section provides further insight into the potential workforce education levels, advanced areas of education, and partnerships between higher education and industry for insight into quality of labor force and growth sustainability.

% High School Diploma or More: **92.2% (percent of persons age 25 years+, 2022)**; source: U.S. Census Bureau, American Community Survey

% Bachelor's Degree or Higher: **39.5% (percent of persons age 25 years+, 2022)**; source: U.S. Census Bureau, American Community Survey

Enrollment in Higher Education Institutions: **285,967 (Spring 2023)**; source: National Student Clearinghouse Research Center

Science and Engineering Graduate Students: Science, Engineering, and Health Graduate Students per 1,000 Individuals 25–34 Years Old (Students): **10.6 (2020)**; source: National Science Foundation

Science, Engineering, and Health Graduate Students per 1,000 Individuals 25–34 Years Old | State Indicators | National Science Foundation - State Indicators (nsf.gov)

List of High school, College, or University Manufacturing Partnership Programs: Examples include:

- Washington State Board for Community and Technical Colleges; <http://www.sbctc.edu/for-employers/grants-loans.aspx>
  - Job Skills Program
  - Customized Training Program
- Center of Excellence Aerospace and Advanced Manufacturing; <http://www.coeaerospace.com/>
  - Supporting various advanced manufacturing, aerospace, composites, construction, and clean energy training programs via grant funding

List of Additional Manufacturing Training Programs: Examples include:

- Center for Advanced Manufacturing Puget Sound; <http://camps-us.com/programs/>
- Aerospace Joint Apprenticeship Committee; <http://www.ajactraining.org/about/>
- Advanced Manufacturing Training and Education Center; <https://www.everettcc.edu/ccec/amtec>

## COST OF DOING BUSINESS

This section highlights the costs associated with doing business in the state including taxes, wages, insurance, and energy expenses.

State Corporate Income Tax %: **0.00%**; source: [The Department of Revenue, Washington State](#)

State Individual Income Tax %: **0.00%**; source: [The Department of Revenue, Washington State](#)

State Level Sales Tax %: **6.50%**; source: [The Municipal Research Service Center](#)

State Use Tax: **Same as the sales tax rate (state + local)**; source: [Washington State Department of Revenue](#)

Unemployment Insurance Tax % (estimate): **2024 average tax rate is 1.35%** [Employment Security Department Washington State](#)

Additional Relevant Taxes:

Business and Occupation Tax Rate: **.00471 - .0175**; source: [Washington State Department of Revenue](#). Reduced rates available to selected industries.

Workers' Compensation Employer Insurance Costs: **\$ 0.7167 2024 Rates per Hour Worked for State Fund firms**; source: [Washington State Department of Labor and Industries](#)

Average Industrial Electric Rate: **6.4 cents (September 2023)**; source: [U.S. Energy Information Administration](#)

Average Price of Natural Gas Delivered to Industrial Consumers: **\$8.82 (2022)**; source: [U.S. Energy Information Administration](#)

Average Hourly Earnings of Production Workers in Manufacturing: **\$29.89 (2022)**; [U.S. Bureau of Labor Statistics](#)

Minimum Wage: **\$16.28 per hour (2024)**; source: [Washington State Department of Labor and Industries](#)

## ENTREPRENEURSHIP AND INNOVATION

This section underscores the successes of the state in terms of business innovation through awards, venture capital, and intellectual property attainment.

Total Small Business Innovation Research (SBIR) Awards: **113 (2022)** [SBIR.GOV](#)

Total Small Business Technology Transfer (STTR) Awards: **27 (2022)** [SBIR.GOV](#)

Venture Capital Deals, in millions: **\$3,731 (2023)**; source: [PitchBook-NVCA Venture Monitor](#)

% of State with Internet Accessibility: **91% of households have a broadband Internet subscription (2017-2021)**; United States Census Bureau); sources: [Washington State Department of Commerce](#)

Newly Registered Businesses: **92,886 (2021)**; source: [US Census Bureau, Business Formation Statistics](#)

Total Granted Patents Originating in Washington: **9,112 (2020)**; source: [Federal Reserve Bank of St. Louis](#)

## FOREIGN DIRECT INVESTMENT

This section provides insight into the amount of current investment overseas and the potential state market for manufacturers to reshore.

Foreign Direct Employment: Foreign companies employ **143,700 workers** of the state's private sector workforce; these jobs are in Software and IT services, business services, industrial equipment. (2023) Source: [SelectUSA, U.S. Department of Commerce](#).

Companies: Aernnova, Atkins Global, BAE Systems, BuddyTV, Bucher, British Petroleum, Camper, AGC Biologics, CulinaryCollective, Dassault Systems, Encon, Fiberdyne, HSBC, Iberdrola, Industrial Neotex, iSoftStone, Itron, Inc, Jasic, Jubilant, Kyocera Industrial Ceramics Corp, Liebherr, Mitsubishi, Mtorres America- Pacifica Engineering, Nabtesco Aerospace, Novo Nordisk, Pactera, Philips Healthcare, Safran, Saint Gobain Performance Plastics, SEH America, Inc, SGL Automotive Carbon Fibers, Sharp Microelectronics of the Americas, Skanska, T-Mobile, Talgo, Tata, Technosylva, Toray, Umbra Cuscinetti, Inc, Zodiac 1 (Source: FDI Markets)

## TRANSPORTATION AND INFRASTRUCTURE

This section sheds light on the basic infrastructure of the state and what a company can expect in terms of the logistics of shipping their product.

Number of major 2 or 4-Lane Highways running through state: **3 primary interstate highways** (I-5, I-82, I-90); **4 auxiliary interstate highways** (I-182, I-205, I-405, I-705); **Over 7,000 miles of State Highways**; source: Washington State Department of Commerce

Number of major railways going through state: **2 class one railroads; 24 short line railroads**; source: Washington State Department of Commerce

Number of major ports connected to state: **75 ports**; source: [WASHINGTON PUBLIC PORTS ASSOCIATION](#)

Number of airports throughout state: **4 major airports**; source: Federal Aviation Administration:

- Seattle-Tacoma International Airport: **46,995,830 passengers**
- Spokane International: **1,730,294 enplanements** (passenger boardings)
- Bellingham International: **808,000 passengers**
- Tri-Cities Airport: **391,002 enplanements** (passenger boardings)

Number of International airports throughout state: **3 major international airports**; source: Federal Aviation Administration

## INCENTIVES

Different states offer different incentives to entice companies to move to their state. This section will allow you to highlight these incentives.

### Cash Incentives

Does the state provide any CASH incentives?: **No**

### State Tax Credits

Does the state provide any Tax Credit incentives?: **Yes**;

<http://dor.wa.gov/content/FindTaxesAndRates/TaxIncentives/IncentivePrograms.aspx>

### ***Employer Tax Incentive Programs:***

#### **B&O Tax Credit for New Employees in Manufacturing and Research & Development in Rural Counties**

- Available to: Manufacturers, R&D laboratories, and commercial testing facilities located in rural counties or within a CEZ.
- Qualifying Activity: Creating new employment positions/increase in-state employment by 15%.
- Amount:
  - \$2,000 credit/position with annual wages/benefits of \$40,000 or less; or
  - \$4,000 credit/position with annual wages/benefits of more than \$40,000

#### **Commute Trip Reduction Program – B&O Tax/Public Utility Tax Credit**

#### **International Services – B&O Tax Credit for new employment**

### ***Miscellaneous Incentive Programs:***

*Main Street Tax Credit* – B&O Tax/Public Utility Tax Credit

*Washington Filmworks Contributors B&O Tax Credit* (formerly Motion Picture Competitiveness Program)

## **State Tax Exemptions**

Does the state provide any Tax Exemptions?: **Yes**; for equipment used in the manufacturing process. For additional information on available sales tax deferrals, see:

<http://dor.wa.gov/content/FindTaxesAndRates/TaxIncentives/IncentivePrograms.aspx>

### ***General Manufacturing Industry:***

#### ***Machinery and Equipment (M&E) Sales & Use Tax Exemption***

- Available to: Manufacturers and processors for hire performing manufacturing and R&D. Testing operation for a manufacturer and processor for hire.
- Qualifying Activity: Purchase of qualifying machinery and equipment used directly in a manufacturing operation or research and development performed by a manufacturer, or testing operations performed for a manufacturer.
- Amount: Savings amount to 6.5% + local rate.

#### ***Sales and Use Tax Deferral on Manufacturing & Research and Development***

- Available To: Manufacturers and researcher and developer conducting activities in certain designated counties can apply for a sales and use tax deferral for certain investment projects.
- Projects can qualify for this program if qualified buildings and qualified machinery and equipment are located in counties with a population of less than 650,000 at the time of application.
- The amount of sales/use tax that can be deferred is limited to \$400,000 per person.

#### ***Sales and Use Tax Deferral Program for Clean Energy Investment Projects***

- Available to: Persons making purchases of materials and equipment, labor, or services to be incorporated in an eligible “clean technology” investment project.
- An eligible investment project with costs of at least \$2 million in either qualified buildings and/or qualified machinery and equipment, for any of the following new, renovated, or expanded: Clean technology manufacturing operation, Facilities for renewable energy storage, Production facilities for clean fuel, renewable hydrogen, green electrolytic hydrogen or green hydrogen carriers.

#### ***Reduced B&O tax rate for manufacturers of semiconductor materials***

- Available to: Manufacturers or processors for hire of semiconductor materials
- Qualifying activity: Manufacturing or processing for hire of semiconductor materials.

**High Unemployment County Sales & Use Tax Deferral/Waiver for Manufacturing Facilities**

- Available to: Manufacturers, persons conditioning vegetable seeds, research and development and commercial testing for manufacturers in a qualifying county or in a Community Empowerment Zone (CEZ).
- Qualifying Activity: Certain construction and equipment purchases for new and expanding businesses.

**Rural Data Centers - Sales/Use Tax Exemption for Purchases of Server Equipment and Power Infrastructure**

- Available to the owner and tenants of an eligible data center that has a combined square footage of at least 100,000 square feet and is located in a rural county.
- Qualifying activity: Construct, renovate, or expand a data center under a building permit issued during one of the following periods:

**Urban Data Centers - Sales/Use Tax Exemption for Purchases of Server Equipment and Power Infrastructure**

- Available to: the owner and tenants of an eligible data center that has a combined square footage of at least 100,000 square feet and is located in King, Pierce, or Snohomish County.
- Qualifying activity: To qualify, the data center must have a building permit to construct, renovate, or expand the data center issued after June 9, 2022, or refurbish an existing facility.

**Aerospace Industry:**

- B&O credit for preproduction development expenditures
- B&O credit for property/leasehold taxes paid on aerospace business facilities
- Sales & Use Tax Exemption for Aerospace Businesses for Computer Hardware/Software/Peripherals
- Retail Sales and Use Tax Exemption for the Construction of New Facilities Used to Manufacture Commercial Airplanes, Fuselages or Wings of Commercial Airplanes
- Construction of New Facilities Used for Airplane Repair and Maintenance - Retail Sales and Use Tax Exemption

**Food Manufacturing Industry:**

- B&O Tax Exemption for Manufacturers of Dairy Products
- B&O Tax Exemption for Manufacturers of Fresh Fruit & Vegetables
- B&O Tax Exemption for Manufacturers of Seafood Products

**Biofuel Industry:**

- Waste Vegetable Oil – Sales/Use Tax Exemption and Special Fuel Tax Exemption on Purchases for Personal Use
- Reduced B&O tax rate for manufacturing wood biomass fuel
- Property/Leasehold Tax Exemption for Manufacturers of Biodiesel/Alcohol Fuel, etc

**Semiconductor Industry:**

- Sales/Use Tax Exemption for Purchases of Semiconductor Gases & Chemicals

**Farming & Agriculture:**

- Sales/Use Tax Exemption for Replacement Parts for Farm Machinery & Equipment
- Sales/Use Tax Exemption for Livestock Nutrient Management Equipment & Facilities
- Sales/Use Tax Exemption for Anaerobic Digesters
- Sales/Use Tax Exemption for Farm Fuel Users

**Renewable Energy/Green Incentives:**

- Electric Vehicle Batteries and Electric Vehicle Infrastructure (Charging Stations) - Sales/Use Tax Exemption, Leasehold Tax Exemption
- Machinery & Equipment Used to Generate Electricity Using Renewable Energy & Solar Thermal Heat Systems - Sales/Use Tax Exemption
- Clean Alternative Fuel and Plug-In Hybrid Vehicles – Sales/Use Tax Exemptions
- Hog Fuel and Forest-Derived Biomass – B&O Tax Credit and Sales/Use Tax Exemption

**Miscellaneous Incentive Programs:**

- Sales/Use Tax Exemption for Motion Picture and Video Production Companies on Rental of Production Equipment and Purchase of Production Services
- Weatherization Assistance Program – Sales/Use Tax Exemption

## 12 Foreign Trade Zones:

Number of foreign trade zones: **12**; source: [U.S. State Department of Commerce International Trade Administration](#)

- FTZ No. 5 Seattle
- FTZ No. 85 Everett
- FTZ No. 86 Tacoma
- FTZ No. 120 Cowlitz County
- FTZ No. 128 Whatcom County
- FTZ No. 129 Bellingham
- FTZ No. 173 Grays Harbor
- FTZ No. 203 Moses Lake
- FTZ No. 212 Tacoma
- FTZ No. 216 Olympia
- FTZ No. 224 Spokane
- FTZ No. 296 Vancouver
- If your company imports components for distribution or manufactures finished products that are exported, Washington's Foreign Trade Zones (FTZ) can offer you a tremendous competitive advantage. Businesses with operations in a FTZ can receive foreign merchandise for storage, assembly, manufacturing and processing without being subject to formal Customs entry procedures, duties and federal excise taxes. These fees are not due until the merchandise is transferred from the FTZ and is ready for consumption by U.S. customers. If the goods are exported, then no duties or taxes are paid on those items.
- For the purposes of Customs, FTZs are considered to be outside the U.S. Customs Territory. Since they haven't formally entered the United States, components and merchandise can be shipped in and out of the FTZ exempt from duty payments. Goods can remain in the FTZ for an indefinite amount of time and a business can conduct any number of activities, including assembly, packaging, storing, cleaning, re-packing, distributing, sorting, grading, repairing, testing or recycling.
- FTZs can greatly reduce the cost of doing business and simplify processing and entry fees as well as the paperwork required. It also allows companies to retain more capital, improving cash flow as goods are moved in and out of the United States.

## State Grants

Does the state provide any Grant incentives?: **Yes**

### Governor's Strategic Reserve Fund

- A competitive grant program designated to assist companies with legislatively allowable expenses related to business recruitment, retention, and expansion in Washington State. This grant is available to high impact opportunities that align well with the state's key priority. Program criteria require that the business or facility produces or will produce significant long-term economic benefits to the state, a region of the state, or a particular community in the state. Additionally, the projects must result in new jobs, job retention, or higher incomes for citizens of the state. Awards are subject to governor approval.

### Evergreen Manufacturing Growth Grants

- Designed to support the development of manufacturing jobs, research and development jobs, and regional cluster acceleration strategies for projects such as R&D, pilot or demonstration manufacturing, strategic assistance, and workforce development initiatives. Awards of \$200,000 to \$400,000. The program has limited funds and one time funding is available on a biennial basis

### Industrial Site Readiness Grants

- For public entities statewide to develop large manufacturing sites or to safely clean up and sustainably revitalize brownfield sites. Awards range between \$200,000 and \$500,000. The program has limited funds and one time funding is available on a biennial basis



### **Job Skills Program (JSP) Competitive Grant**

- JSP enables partnerships between employers and educators to develop customized, short-term and job-specific employment training. This program awards grants to train prospective employees before a new plant opens or when an existing company or industry expands. Grants are awarded to educational institutions partnered with employers. Funds cover half of the training cost and the partner employers provide a dollar-for-dollar cash/in-kind match to fund the other half. Applications are submitted through competitive proposal. Funding amounts vary based on curriculum design and workforce need.

## **State Loans**

Does the state provide any Low-Interest Financing incentives?: **Yes**

### **CERB/Committed Private Partner (CPP) Loans and Grants**

- For construction of public infrastructure necessary for private business expansion. CPP Program requires a private business commitment as part of the public entity's application. \$5 million loan max. Grants are available up to 25% of the total award. Rural communities are eligible for max \$3 million loan/grant awards for prospective development projects; e.g. planning, acquisition, construction. Planning grants between \$50,000 and \$100,000 available.

### **Washington Small Business Credit Initiative**

- The Small Business Credit Initiative (SSBCI) programs aim to provide additional capital to Community Development Financial Institutions (CDFIs) and participating lenders to increase the flow of capital to underserved communities across the state who have been otherwise left out of traditional banking opportunities. The Initiative's five programs include the: Loan Participation Program (Micro Loan Program), Collateral Support Program, Revenue Based-Financing Fund, Commercial Real-Estate Program, and Venture Capital Fund.

### **Industrial Revenue Bonds**

- These bonds are ideal for businesses building or expanding manufacturing and processing facilities as they usually offer companies lower interest loans than are otherwise available on the open market. [The Washington Economic Development Finance Authority](#) (WEDFA) finances businesses through non-recourse loans and bonds.

### **Brownfields Revolving Loan Fund**

- Brownfields are designed to provide financing for properties that require extensive cleanup and reclamation due to contamination. The Brownfields Coalition, which offers this low interest funding option, can also work with owners and developers to streamline permitting at the local, regional, and national level.

## **Training Programs**

Does the state provide any Specialized Training Program incentives?: **Yes**; <http://choosewashingtonstate.com/i-need-help-with/workforce-training/>

### **Washington Work Start**

- Washington Work Start is ideal for businesses that are making significant investments in new business activities and expansion strategies or are expanding their operations into the Washington State and need employees with specific skill sets or competencies.

### **Centers of Excellence**

- Our Centers of Excellence are flagship institutions that build and sustain Washington's competitive advantage through statewide leadership. Each center focuses on a specific key sector that drives the state's economy and is built upon a reputation for fast, flexible, quality education and training programs. A targeted industry is identified as one that is strategic to the economic growth of a region or state. There are a total of 11 centers, ranging from aerospace to advanced manufacturing.



## **IMPACT Washington**

- IMPACT Washington is a statewide program that helps businesses become more competitive and profitable. It is staffed by seasoned industry professionals with expertise in a diverse range of industries, products and services. From lean manufacturing to marketing, the program provides one-on-one consultations, customized training and educational seminars.

## **Workforce Training and Education Coordinating Board**

- The Workforce Training and Education Coordinating Board maintains a statewide network of offices that work closely with community leaders, employers, job seekers and unions to create healthy and stable economies and identify workforce gaps to ensure the state has a steady supply of highly skilled workers in key sectors. As a state agency, the Workforce Board oversees a workforce development system that includes 18 education and training programs receiving almost \$1 billion annually in state and federal funds. The results include employer-driven job training, job seeker service and strategic planning.

## **Workforce Development Council (WDC)**

- The Workforce Development Council helps residents become employed, re-enter the workforce or move ahead in their careers. The WDC is a statewide network of offices established to collaborate with community leaders, employers, job seekers and unions. Their mission is to create healthy and stable economies and identify workforce gaps. The results include employer-driven job training, job seeker services, and strategic planning.

## **Washington State Board for Community and Technical Colleges**

- SBCTC offers Washington businesses a one-stop resource for employee training at 34 Community and Technical Colleges across the state. Businesses can search for colleges that provide training in a particular subject and request proposals for customized training.

## **WorkSource Labor Analysis:**

- A division of Washington State Employment Security Department, WorkSource is an invaluable resource for employers, providing in-depth labor information about the Washington job market.

# **State Marketing and Promotions**

Does the state provide any Marketing and Promotional incentives?: **No**

# **Innovation Centers**

Does the state have Innovation Centers or Additional Resource available for companies?: **Yes**

**Innovation Cluster Accelerator Program** ([Washington State Innovation Cluster Accelerator Program, Washington State Department of Commerce](#))

- Washington state is leading a multi-year innovation cluster development program to help promising industry sectors assemble the ingredients they need to grow, such as access to capital, the latest research and support for entrepreneurs.
- The full ICAP program is currently supporting 9 industry-led innovation clusters in 2022 and will expand the program over the coming decade. The program is supported through Washington State's EDA Safe Start Grant. The goal of the innovation clusters are to: drive innovation; overcome barriers; access new market opportunities; and attract talent and capital. The clusters include: The Built Cluster (Buildings, Utilities, and Infrastructure Living Together); Consortium for Hydrogen and Renewable Generated E-Fuels; Evergreen Bioscience Innovation Cluster; Sustainable Aerospace Technologies and Energies (SATE) Cluster; Advanced Technology Cluster; Washington VERTICAL, Enterprise Digital Growth Ecosystem (EDGE) Cluster, Pacific Northwest Aerospace Cluster (PNAC); and Washington Autonomous Vehicle Cluster (WAV-C).
- ICAP Launch, through Washington state's EDA Statewide Planning Grant, is a pilot program, providing a series of workshops and technical assistance to support the development of industry ecosystems and new and emerging potential innovation clusters in rural and underserved communities in Washington state.

### Expert trade assistance for small businesses

- Free service designed to help small businesses by opening doors overseas, connecting them with foreign partners, generating leads, matching them with other businesses and tapping into new markets through trade shows, trade missions and other effective strategies. Our Small Business Export Assistance team focuses on specific industry sectors: aerospace, clean technology, information and communication technology, forest products, life science/global health, maritime, consumer products, education and professional services. But we can help any business in Washington State, regardless of industry. Following are just a few of the many services you can take advantage of as a Washington State business: Advocacy, consulting; risk mitigation; market research, trade missions and trade shows, business matchmaking, and customized programs and services.

## REGIONAL INFORMATION

### Puget Sound Region

Does this region have a designated web site?: **Yes**; <http://www.psrc.org/>

Overview: *With a population of approximately 4,330,750, the Puget Sound Region has several major cities including Seattle, Tacoma, and Bellevue, and spans King, Kitsap, Pierce, and Snohomish Counties. 2021.* (Puget Sound Regional Council)

What industry or industries are prominent in this region?

- *Aerospace and Defense*
- *Maritime and Logistics*
- *Clean Technology*
- *Financial and Business Services*
- *Global Trade and Investment*
- *Life Sciences and Health*
- *Information and Communications Technology*
- *Outdoor Recreation, Fashion, and Apparel*

What are some unique aspects of this region?

- *Home to some of the most innovative and successful companies in the world including Alaska Airlines, Amazon, Boeing, Microsoft, Starbucks, Costco, Weyerhaeuser, Nordstrom, REI, among many others.*
- *39.5% of adults (25+) have a bachelor's degree or higher*
- *92.2% of adults (25+) have a high school diploma or higher*

Does this region offer site selection assistance?: **Yes**

- Primary Contact: **Office of Economic Development and Competitiveness, Washington State Department of Commerce**
- Other Contacts: **Greater Seattle Partners, the Economic Development Board for Tacoma-Pierce County, Economic Alliance Snohomish County, among others**

## AMERICAN MADE LABEL REQUIREMENTS

### Made In USA Requirements

Does the state have any specific requirements for labeling products "Made in USA"?: **No**

### Made In YOUR STATE Requirements

Does your state have any specific requirements for labeling products "Made in your state"?: **No**

Is there an organization or entity that monitors state labeling?: **Yes- Impact Washington**;  
<https://impactwashington.org/made-in-washington/>

- Via the "Made in Washington" program, Impact Washington offers a free service to the community that certifies, promotes, and connects Washington State manufacturers. The "Made in Washington" logo badge is exclusive to approved in-state manufacturers. After certification, manufacturers are free to display the badge on their website and product packaging.

- 11812 North Creek Parkway N, Suite 205, Bothell, WA 98011, E-mail: [info@impactwashington.org](mailto:info@impactwashington.org), Phone: 425.287.6808

Is there an organization or entity that monitors state labeling? (Y/N): **No**

**Date of Submission: January 30, 2024**

**Thank you for your time. Please email your responses to [alevy@reshoringinstitute.org](mailto:alevy@reshoringinstitute.org) and your responses will be recorded and available online for review at [www.reshoringinstitute.org](http://www.reshoringinstitute.org).**