



CONTACT INFORMATION

Contact Name: Arizona Commerce Authority

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Contact Email Address:
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US State Name: Arizona

State Abbreviation: AZ

State Economic Development Web Address:
www.azcommerce.com

State Economic Development Email Address: commerce@azcommerce.com

State Economic Development Phone Number: 602.845.1200

INCOME AND OUTPUT

This section highlights the state's productivity and income to provide an understanding of the amount of business conducted and the rate of growth for businesses and individuals.

Gross Domestic Product, in millions: **2020: \$372,461** - Source: Bureau of Economic Analysis.

Gross Domestic Product % Growth: **2019 – 2020: 0.6%** - Source: Bureau of Economic Analysis.

Per Capita Personal Income (*GDP/Population) This is often used as a standard of living measurement: **\$448,950 (2020)** - Source: Bureau of Economic Analysis.

Per Capita Personal Income % Change: **2019 – 2020: 6.5%** - Source: Bureau of Economic Analysis.

WORKFORCE

This section gives manufacturers an idea of the industry's environment in the state, including the makeup of the available workforce, the labor requirements, and recent trends.

Total Population: **July 1, 2020: 7,294,587** - Source: Arizona Office of Economic Opportunity.

Total Civilian Labor Force: **2020: 3,570,000** - Source: Bureau of Labor Statistics, Local Area Unemployment Statistics.



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Total Number of Persons Employed: **2020: 3,288,000** - Source: Bureau of Labor Statistics, Local Area Unemployment Statistics.

Total Number of Persons Unemployed: **2020: 282,000** - Source: Bureau of Labor Statistics, Local Area Unemployment Statistics.

Unemployment Rate %: **2020: 7.9%** - Source: Arizona Office of Economic Opportunity, Local Area Unemployment Statistics.

Manufacturing Employment: **2019 Annual Average: 245,000** - Source: Bureau of Labor Statistics, Arizona Economy at a Glance, Geographic Profile of Employment and Unemployment.

Professional and Business Services Employment: **2019 Annual Average: 468,000** - Source: Bureau of Labor Statistics, Arizona Economy at a Glance, Geographic Profile of Employment and Unemployment.

State Right-to-Work Law Y/N: **Yes** - Source: National Conference of State Legislatures, Right-To-Work Resources.



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EDUCATION

This section provides further insight into the potential workforce education levels, advanced areas of education, and partnerships between higher education and industry for insight into quality of labor force and growth sustainability.

% High School Diploma or More (population 25 years and older): **2019: 87.1%** - *Source: U.S. Census Bureau 2015-2019 American Community Survey 5-year estimates.*

% Bachelor's Degree or Higher: **2019: 29.5%** - *Source: U.S. Census Bureau 2015-2019 American Community Survey 5-year estimates.*

Enrollment in Higher Education Institutions: **2019: 473,643** - *Source: U.S. Census Bureau 2015-2019 American Community Survey 5-year estimates.*

Science and Engineering Graduate Students: **2018: 12,568** - *Source: National Science Foundation, Science and Engineering State Profiles.*

List of High school, College, or University Manufacturing Partnership Programs *These are partnerships with manufacturers to help train future employees in certain skills:*

- Arizona State University
- University of Arizona
- Arizona Manufacturing Partnership (AMP)
- Southern Arizona Manufacturing Partners (SAMP)
 - ARIZONA@WORK Pima County
 - Pima Community College
 - Desert View High School
 - Tucson Magnet High School
 - Pima County Joint Technical District (JTED)
- Arizona Regional Advanced Manufacturing Professional Upgrade Project (AZ RAMP UP)
 - Eastern Arizona College
 - Central Arizona College
 - Estrella Mountain Community College Southwest Skill Center
 - Gateway Community College Maricopa Skill Center
- Pima Community College
 - Machine Tool Technology Program
 - Arizona Aviation, Mining and Manufacturing Program (AAMMP Up)
- Mesa Community College
 - Arizona Advanced Manufacturing Institute (AzAMI)



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List of Additional Manufacturing Training Programs:

- Coconino Connection for Advanced Manufacturing Sector Excellence
- Kingman and Mohave Manufacturing Association (KAMMA)
- RevAZ
- Arizona Joint Technical Education Districts

List of Future Planned Manufacturing Training Programs *If known please include expected implementation date:*

- Arizona Innovation and Technology Corridor

COST OF DOING BUSINESS

This section highlights the costs associated with doing business in the state including taxes, wages, insurance, and energy expenses.

State Corporate Income Tax %: **4.90%** - Source: Tax Foundation.

State Individual Income Tax %: The Arizona Department of Revenue imposes a personal income tax on individuals (residents and nonresidents) who earn income in Arizona. The following bullets provide the rates for filing as "single" and "married" filing separate returns:

- 2.59% on the first \$27,272 of taxable income.
- 3.34% on taxable income greater than \$27,272 but less than or equal to \$54,544.
- 4.17% on taxable income greater than \$54,544 but less than or equal to \$163,632.
- 4.50% on taxable income greater than \$163,632 but less than or equal to \$250,000.
- 8.00% on taxable income greater than \$250,000.- Source: Tax Foundation.

State Level Sales Tax %: **5.60%** - Source: Arizona Department of Revenue

State Use Tax: **5.60%** - Source: Arizona Department of Revenue

Unemployment Insurance Tax % (estimate):

Rate for new employers: **2.00%**

Rate for experienced employers: **0.04% to 10.59%**

Average rate on taxable wages: **\$2.29%**

Taxable base: **\$7,000**

Maximum weekly benefit: **\$240**



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Sources: Arizona Department of Economic Security Unemployment Insurance Tax Employer Handbook; Arizona Department of Economic Security Eligibility for Unemployment Insurance Benefits.

Additional Relevant Taxes:

Workers' Compensation Employer Insurance Costs per \$100 of Payroll:

\$0.83 per \$100 of payroll. Rates are based on data published by the National Academy of Social Insurance, which provides estimates for workers' compensation per \$100 covered payroll for each state by aggregating costs across all types of insurers (excluding the federal government). Actual rates will vary depending on the industry and employer. - (Source: National Academy of Social Insurance Workers' Compensation: Benefits, Coverage, and Costs, 2018)

Average Industrial Electric Rate: **6.28 cents per kilowatt-hour** - (Source: U.S. Energy Information Administration, 2019)

Average Price of Natural Gas Delivered to Industrial Consumers: **\$4.12 per thousand cubic feet** - (Source: U.S. Energy Information Administration, 2019)

Average Hourly Earnings of Production Workers in Manufacturing: **\$17.91 per hour** - (Source: Bureau of Labor Statistics, U.S. Department of Labor, Occupational Employment Statistics, 2020)

Minimum Wage (current): **\$12.15 per hour** - (Source: Industrial Commission of Arizona)

ENTREPRENEURSHIP AND INNOVATION

This section underscores the successes of the state in terms of business innovation through awards, venture capital, and intellectual property attainment.

Total Small Business Innovation Research (SBIR) Awards Found at: https://www.sbir.gov/reports/state-summary?year=2016&program_tid=105791:

- Total awards, 2020: 107. Total obligation, 2020: \$53,471,194.08
- Total awards, 2016 to 2020: 462. Total obligation, 2016 to 2020: \$211,185,455.69
- Total awards, 2010 to 2020: 1,008. Total obligation, 2010 to 2020: \$414,955,337.51

Total Small Business Technology Transfer (STTR) Awards Found at: https://www.sbir.gov/reports/state-summary?year=2016&program_tid=105792:

- Total awards, 2020: 25. Total obligation, 2020: \$8,239,986.05
- Total awards, 2016 to 2020: 109. Total obligation, 2016 to 2020: \$37,033,353.47
- Total awards, 2010 to 2020: 207. Total obligation, 2010 to 2020: \$70,811,459.88



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Venture Capital Deals, in millions:

- 2020: **\$444 million**
- 2019: **\$523 million**
- 2018: **\$464.1 million** - (Source: CBInsights, accessed 05-12-2021.)

% of State with Internet Accessibility:

- **87.4%** of Arizona households have an internet subscription - (Source: U.S. Census Bureau 2019 American Community Survey, 1-Year Estimates)

Newly Registered Businesses:

- 2019 business establishment births: **19,149**
- 2015 to 2019 business establishment births: **89,426**
- 2010 to 2019 business establishment births: **164,522** - (Source: Bureau of Labor Statistics, U.S. Department of Labor, Business Employment Dynamics. Seasonally adjusted data.)

Newly Registered Patents:

- 2015: **2,741**
- 2011 to 2015: **12,457**
- 2006 to 2015: **21,997** - (Source: U.S. Patent and Trademark Office. All patent types.)

FOREIGN DIRECT INVESTMENT

This section provides insight into the amount of current investment overseas and the potential state market for manufacturers to reshore.

Arizona Greenfield Foreign Direct Investment Announcements

Year	Projects	Capex	Jobs Created	Companies
2020	26	\$13,671	4,072	25
2019	26	\$746	2,055	24
2018	25	\$1,382	3,790	24
2017	26	\$719	2,756	25
2016	16	\$370	2,407	16
2015	16	\$423	1,699	16
2014	12	\$171	650	12
2013	26	\$525	2,329	26
2012	20	\$332	1,246	17
2011	21	\$1,506	1,477	20
2010	20	\$1,138	2,759	19
2009	16	\$1,738	1,470	16
2008	10	\$835	435	10

Source: © fDi Intelligence, from the Financial Times Ltd 2021.



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TRANSPORTATION AND INFRASTRUCTURE

This section sheds light on the basic infrastructure of the state and what a company can expect in terms of the logistics of shipping their product.

Number of major 2 or 4-Lane Highways running through state:

- Interstate Highways: **I-8, I-10, I-15, I-17, I-19 and I-40**
- U.S. Highways: **U.S. routes 60, 70, 89, 93, 160, 163, and 191** - *(Source: Arizona Department of Transportation, 2019 State Freight Plan)*

Number of major railways going through state:

- Arizona's freight rail system covers nearly 2,000 route miles and links Arizona industries and consumers with domestic and global trading partners. Class I carriers BNSF Railway and Union Pacific Railroad (UPRR) operate over 75 percent of Arizona's rail network, and intermodal transfer facilities in Phoenix and Tucson. Short line carriers provide local service to rail-dependent industries like mining and provide connections to the Class I network. - *(Source: Arizona Department of Transportation, 2019 State Freight Plan)*

Number of major ports connected to state:

- Arizona has six border ports of entry: Douglass, Lukeville, Naco, Nogales, San Luis, Sasabe. - *(Source: U.S. Customs and Border Protection)*

Number of airports throughout state:

- **83 airports** - *(Arizona Department of Transportation)*

Number of International airports throughout state:

- Sky Harbor International Airport
- Tucson International Airport

Number of distribution centers:

- In 2019, there were 266 private warehousing and storage business establishments operating in Arizona. - *(Source: Bureau of Labor Statistics, U.S. Department of Labor, Quarterly Census of Employment and Wages. NAICS 493, warehousing and storage.)*

Number of foreign trade zones:

- There are eight foreign trade zones in Arizona:
 - FTZ No. 48 Tucson (Papago-Tucson Development Authority)
 - FTZ No. 60 Nogales
 - FTZ No. 75 Phoenix
 - FTZ No. 139 Sierra Vista
 - FTZ No. 174 Tucson (Sun Corridor Inc.)



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- FTZ No. 219 Yuma
- FTZ No. 221 Mesa
- FTZ No. 277 Western Maricopa Country - (Source: U.S. Department of Commerce International Trade Administration)

INCENTIVES

Pending Legislation

Proposed Incentives Currently Pending Approval (Y/N): **N**

If you answered YES above, Please describe the pending incentives including the bill number if applicable:

Cash Incentives

Does your state provide any CASH incentives? (Y/N):

If you answered YES above, Please provide details of this incentive including the contact information and website if applicable:

State Tax Credits

Does your state provide any Tax Credit incentives? (Y/N): **Y**

If you answered YES above, Please describe the available tax credits:

Qualified Facility: Provides refundable income tax credits up to \$20,000 per qualifying net new job to eligible manufacturing companies that invest in one or more qualifying facilities.

<https://www.azcommerce.com/incentives/qualified-facility>

Quality Jobs: Provides up to \$9,000 of income or premium tax credits over a three-year period for each net new job to the state and concurrent qualifying capital expenditures.

<https://www.azcommerce.com/incentives/quality-jobs>

Research and Development (R&D) Tax Credit: Provides income tax credits for increased R&D activities conducted in the state. Additional tax credits are available for R&D executed in collaboration with state universities.

<https://www.azcommerce.com/incentives/research-development>

Renewable Energy Production: Provides income tax credits to utility-scale generation systems based on the amount of electricity produced annually for a 10-year period using solar or wind energy.

<https://www.azcommerce.com/incentives/renewable-energy-production-tax-credit/>



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Commercial/Industrial Solar Energy Tax Credit Program: Provides income tax credits for the installation of solar energy devices at Arizona business facilities.

<https://www.azcommerce.com/incentives/commercialindustrial-solar>

State Tax Exemptions

Does your state provide any Tax Exemptions? (Y/N): **Y**

If you answered YES above, Please describe the available tax exemptions:

Exemption for machinery and equipment: Provides Transaction Privilege Tax (sales tax) and Use Tax exemptions for machine and equipment used in manufacturing and R&D.

<https://www.azcommerce.com/incentives/sales-tax-exemptions-for-manufacturing/>

Exemption for electricity: Provides businesses principally engaged in manufacturing or smelting operations with state and county Transaction Privilege Tax (sales tax) and Use Tax exemptions in connection with purchases of electricity or natural gas.

<https://www.azcommerce.com/incentives/sales-tax-exemptions-for-manufacturing/>

Computer Data Center Program: Provides Transaction Privilege Tax (sales tax) and Use Tax exemptions at the state, county and local levels, on qualifying purchases of CDC Equipment.

<https://www.azcommerce.com/incentives/computer-data-center-program/>

International Operations Center: Transaction Privilege Tax (sales tax) and Use Tax exemption for utilities for a facility with a minimum annual investment of \$100 million and at least \$1.25 billion over 10 years, with at least \$100 million invested in new renewable energy facilities that produce energy for self-consumption.

State Grants

Does your state provide any Grant incentives? (Y/N): **Y**

If you answered YES above, Please describe the available grants:

Arizona Competes Funding: Grant payments are tied to achievement of performance milestones including targeted levels of job creation and capital investment.



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State Loans

Does your state provide any Low-Interest Financing incentives? (Y/N): **Y**

If you answered YES above, Please describe the available financing opportunities:

Arizona Industrial Development Authority: Issues limited obligation revenue bonds and lends the proceeds to an applicant to finance a qualifying project. The IDA is not a lender itself, but serves as a conduit through which an applicant can seek financing from private sources through either a private placement or public offering of bonds issued by the IDA.

<https://www.azcommerce.com/financing/business-and-project-financing>

Training Programs

Does your state provide any Specialized Training Program incentives? (Y/N): **Y**

If you answered YES above, Please describe the available training programs:

Job Training Grant: Grant to reimburse a portion of qualifying costs associated with hiring and training of net new employees.

<https://www.azcommerce.com/incentives/job-training>

Zoning

Does your state provide any Special Zoning incentives? (Y/N): **Y**

If you answered YES above, Please describe the available special zoning opportunities:

Foreign Trade Zone Property Tax Reduction: Reduction of property taxes associated with real or personal property situated in a Foreign Trade Zone or "sub-zone." Specific tax savings may vary based on disparate depreciation rules.

<https://www.azcommerce.com/incentives/foreign-trade-zone/>

Military Reuse Zone: Provides property tax reductions and Transaction Privilege Tax (sales tax) exemptions to qualifying projects located in an MRZ.

<https://www.azcommerce.com/incentives/military-reuse-zone/>

Government Property Lease Excise Tax: Reduces a project's operating costs by replacing the real property tax with an excise tax. The excise tax rate can be abated for the first eight years after a certificate of occupancy on the building is issued if the property is located within a Central Business District and a Redevelopment Area.

<https://www.azcommerce.com/incentives/lease-excise/>

Opportunity Zones: A provision of the 2017 federal tax legislation allows investors to receive tax benefits when they buy property or stakes in companies operating in designated opportunity zones. The purchase must be made with gains from other investments, which entitles investors to defer taxes on those gains by up to seven years and reduce their tax on that gain by up to 15 percent. Federal taxes on



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the subsequent investment in the opportunity zone property or business may be eliminated, if the investment is held for 10 years. Investments must be made through an opportunity fund, not directly.

<http://azcommerce.com/arizona-opportunity-zones/>

State Marketing and Promotions

Does your state provide any Marketing and Promotional incentives? (Y/N):

If you answered YES above, Please describe the available special marketing or promotional opportunities:

Innovation Centers

Does your state have Innovation Centers or Additional Resource available for companies? (Y/N): **Y**

If you answered YES above, Please describe the available innovation centers or additional resources:

- Located on a 42-acre campus in Scottsdale, ASU SkySong is a 1.2 million square-foot mixed-use development designed to help companies grow by providing business services and programs offered or facilitated by Arizona State University.
- The University of Arizona manages Tech Parks Arizona, a 1,345-acre state-of-the-art research campus in Tucson. Tech Parks is home to both emerging companies and industry giants that include Citi, IBM, Oracle Corporation, Raytheon and Siemens.

Other Incentives and Programs

Arizona Additional Depreciation Program: Arizona's enhanced additional depreciation substantially reduces tax liability for most personal property devoted to commercial, industrial and agricultural uses by reducing the taxable value of property during its first five years of use.

<https://www.azcommerce.com/incentives/additional-depreciation/>

Navigator Program: The Arizona Commerce Authority's Navigator offers no-cost talent acquisition assistance to companies moving to or expanding in Arizona.

<https://www.azcommerce.com/programs/navigator/>

Arizona Manufacturing Extension Partnership: Arizona Manufacturing Extension Partnership (Arizona MEP) is specially designed to help Arizona's small- and medium-sized manufacturers achieve maximum business success. The Arizona MEP team combines decades of leadership, manufacturing, operational, and business expertise. They offer objective, hands-on solutions designed to help clients achieve their goals in the most cost-effective manner possible.

<https://www.azcommerce.com/programs/arizona-mep/>



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AZ STEP Program: With funding from a grant from the U.S. Small Business Administration (SBA) and matching funds contributed by the Arizona Commerce Authority (ACA), the ACA runs Arizona's State Trade Expansion Program (STEP). AZSTEP assists Arizona small businesses to enter export markets for the first time or to expand into new markets.

<https://www.azcommerce.com/programs/arizona-step-grant/>

Renewable Energy Tax Incentives Program: Provides property tax reductions to companies that are expanding or locating in Arizona and that are engaged in renewable energy industries.

<https://www.azcommerce.com/incentives/renewable-energy-tax-incentive>

Healthy Forest Enterprise: Provides incentives for certified businesses that are primarily engaged in harvesting, processing or transporting of qualifying forest products. Incentives include transaction privilege tax exemption on qualified equipment as well as property tax reductions and employment tax credits. A.R.S.§41-1516.

<https://www.azcommerce.com/incentives/healthy-forest>

REGIONAL INFORMATION

Many states have "regions" that specialize in certain industries such as automotive in Detroit or high tech in Silicon Valley. This section is to help you highlight these regions. If your state doesn't have any special regions please skip this page.

Please note that a "region" could be an area, county, city etc...

Region One

Name of Region (This can include nicknames such as Silicon Valley):

- Greater Phoenix

Does this region have a designated web site? (Y/N): Y

If you answered YES to the question above, What is the website:

- www.gpec.org

Geographic Location Information (For example, Silicon Valley spans several major cities including San Jose, Cupertino and Palo Alto):

Greater Phoenix is centered in Maricopa county - the fourth largest county in the nation in terms of population - and includes parts of Pinal county. Its land area encompasses Phoenix, Mesa, Scottsdale, Glendale, Tempe, Chandler, Gilbert, and Maricopa, and is home to almost 5 million people.



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What industry or industries are prominent in this region?

- Aerospace
- Biomedical and health care
- Building materials and equipment
- Computer and electronic products
- Distribution centers
- Food or beverage
- Warehousing
- Renewable and mining technology
- Business and financial services
- Information technology

What are some unique aspects of this region? *Could include information about transportation, education, weather etc...:*

Arizona long has been known as one of the most climatologically stable states in the United States, with over 300 days of sunshine a year, and a lack of earthquakes, hurricanes, tornadoes, and blizzards, Arizona's climate makes it convenient to engage in business operations every day of the year.

America's Friendliest Airport™, Phoenix Sky Harbor International Airport, is also one of the nation's busiest. The airport's 20 carriers offer non-stop service to over 105 domestic locations and 24 international locations. On a typical day, 1,200 aircraft arrive and depart carrying more than 125,000 passengers.

When it comes to intrastate travel, Arizona's highways are efficient and economical. Home to freeways that are typically wider than most, the full 60 miles of Loop 101 features four lanes in each direction, while almost all of Loop 202 has five lanes in either direction. Among these loops are interstate highways I-10, I-40, I-17, I-8, I-19, and U.S. routes 60 and 93.

Greater Phoenix offers one of the nation's most robust community college systems along with public and private institutions that offer both online and classroom learning. Among these higher education institutions are globally recognized Arizona State University (ASU) and Grand Canyon University (GCU). *U.S. News & World Report* has ranked ASU as the most innovative school in the country four years in a row and has recently ranked ASU's Thunderbird School of Global Management as the seventh best business school with an international specialty. The rapidly expanding GCU has invested millions into the university and welcomed a record number of students to its Phoenix campus in fall 2016. The Maricopa County Community College District consists of 10 colleges assisting over 200,000 students annually achieve their goals.

Are there any special programs or incentives for companies wanting to move to this region? (Y/N):

See incentives section.

If you answer YES to the question above, Please list the programs or incentives for this region if not already mentioned in the Incentives section:



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Does this region offer site selection assistance? (Y/N) *Please describe programs and resources:*

Arizona Commerce Authority, Greater Phoenix Economic Council

If you answer YES to the question above, Please list the contact information for the site selection assistance:

<https://www.azcommerce.com/>

<https://www.gpec.org/>

Is there any extraordinary information that you would like to add about this region?

Greater Phoenix is home to over 40 company headquarters. These include:

- Avnet
- Banner Health
- Blue Yonder
- First Solar
- Freeport-McMoRan
- GoDaddy
- Honeywell Aerospace
- Insight Enterprises
- Isagenix
- Keap
- Kudelski Group
- NortonLifeLock
- Limelight Networks
- ON Semiconductor
- Petsmart
- Rogers Corporation
- Shamrock Farms
- State Farm
- U-Haul
- University of Phoenix

Region Two

Name of Region (This can include nicknames such as Silicon Valley):

Southern Arizona

Does this region have a designated web site? (Y/N): Y

If you answered YES to the question above, What is the website:

<http://www.suncorridorinc.com/>

Geographic Location Information :

Southern Arizona encompasses four counties (Pinal, Pima, Santa Cruz and Cochise) with a total population of more than 1.6 million people.



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What industry or industries are prominent in this region?

- Aerospace
- Automotive
- Biomedical and health care
- Distribution Centers
- Food or Beverage
- Warehousing
- Renewable and mining technology
- Optics

What are some unique aspects of this region? *Could include information about transportation, education, weather etc...:*

Southern Arizona provides a crisp high-desert air, sunny climate, lack of natural disasters, and exceptional air quality. The culture is a unique blend of Western, Mexican, and Native American influences. Locals enjoy everything from symphonies to rodeos, modern art to Wild West shootouts. The diversity in culture is reflected in metropolitan communities like Tucson and Casa Grande to the historic mining towns of Tombstone and Bisbee. Communities in Southern Arizona come in all shapes and sizes, each with their own unique character.

The cost of living in the Tucson region is lower than the national average, and is considered one of the most affordable places to live in the Sunbelt. From affordability to climate to quality education, Tucson offers its residents so many reasons to enjoy living here.

The University of Arizona (UA) has more than 44,000 students and is ranked among the best schools in the nation by *U.S. News & World Report*. UA is also among the top higher education research institutions in the country, according to the National Science Foundation. The University of Arizona has its main campus in Tucson and has other campuses across the state.

Are there any special programs or incentives for companies wanting to move to this region? (Y/N):

See incentives section.

If you answer YES to the question above, Please list the programs or incentives for this region if not already mentioned in the Incentives section:

Does this region offer site selection assistance? (Y/N) *Please describe programs and resources:*

Arizona Commerce Authority, Sun Corridor Inc.

If you answer YES to the question above, Please list the contact information for the site selection assistance:

<https://www.azcommerce.com/>

<http://www.suncorridorinc.com/>



Is there any extraordinary information that you would like to add about this region?

Top Southern Arizona employers include:

- Accelerate Diagnostics
- Caterpillar Surface Mining and Technology
- Frito-Lay
- Honeywell Aerospace
- Northrop Grumman
- Raytheon Missile Systems
- Roche Tissue Diagnostics/Ventana Medical Systems
- Sargent Aerospace and Defense
- World View Enterprises



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AMERICAN MADE LABEL REQUIREMENTS

Federal Trade Commission oversees “Truth in Advertising” regulations including promotion or disclosure of products displaying “Made in USA” labeling. FTC requires products advertised as “Made in USA” be “all or virtually all” made in the U.S. “all or virtually all” means the product should contain no – or negligible – foreign content.

Made In USA Requirements

Does your state have any specific requirements for labeling products “Made in USA”? (Y/N):

If you answered YES to the question above, What are the requirements for labeling products “Made in USA”:

Arizona follows federal guidelines for “Made in USA” labeling.

Is there pending legislation regarding these requirements? (Y/N):

If you answered YES to the question above, Please describe the proposed legislation including the bill number:

Made In YOUR STATE Requirements

Does your state have any specific requirements for labeling products “Made in YOUR STATE”? (Y/N):

If you answered YES to the question above, What are the requirements for labeling products “Made in YOUR STATE”:

Is there pending legislation regarding these requirements? (Y/N):

If you answered YES to the question above, Please describe the proposed legislation including the bill number:

Is there an organization or entity that monitors state labeling? (Y/N):

If you answered YES to the question above, Please provide the name and contact information for the the organization or entity:

Date of Submission September 16, 2021

Thank you for your time. Please email your responses to alevy@reshoringinstitute.org and your responses will be recorded and available online for review at www.reshoringinstitute.org.