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Institute**

# ILLINOIS

## State Economic Survey and Incentive Comparison

### CONTACT INFORMATION

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State Abbreviation: IL

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Additional Relevant Links for Relocating  
Companies:

<https://www2.illinois.gov/deco/Pages/default.aspx>

## INCOME AND OUTPUT

This section highlights your state's productivity and income to provide an understanding of the amount of business conducted and the rate of growth for businesses and individuals.

**Gross Domestic Product, in millions:** 782,019.0 (2012 Dollars) (BEA) (2019)

**Gross Domestic Product % Growth:** 1.6% (2018-2019) (BEA)

**Per Capita Personal Income (\*GDP/Population) This is often used as a standard of living measurement:**

\$58,935 (BEA) (2019)

**Per Capita Personal Income % Change:** 3.5% (2018-2019) (BEA)

## WORKFORCE

This section gives manufacturers an idea of the industry's environment in your state, including the makeup of the available workforce, the labor requirements, and recent trends.

**Total Population:** 12,741,080 (Census) (2018)

**Total Civilian Labor Force:** 6,681,462 (Census) (2018)

**Total Number of Persons Employed:** 6,293,243 (Census) (2018) Total Number of Persons

**Unemployed:** 561,896 (Census) (2018) Unemployment Rate: 5.5% (Census) (2018)

**Manufacturing Employment:** 741,270 (Census)

**Professional and Business Services Employment:** 497,685 (Census) State Right-to-Work Law Y/N: N

**Large Factory Openings during previous year:**

1. **Amped Kitchens – Food & Beverage Industry. Has invested \$25,000,000 and employed 200 workers**
2. **Ford Motor Company – Manufacturing Industry. Employed 500 workers**
3. **Mondelez International – Employed 400 workers**
4. **Uber – Employed 2,000 workers**
5. **West Monroe Partners LLC – Has invested \$8,848,320 and employed 800 workers**
6. **Target Corporation – Has invested \$5,772,000 and employed 200 workers**
7. **Ford – Has invested \$50,000,000 and employed 450 workers**
8. **Medline – Has invested \$110,000,000 and employed 250 workers**
9. **IH Mississippi Valley Credit Union – Has invested \$26,000,000 and employed 300 workers**
10. **Amazon – Has invested \$2,065,500 and employed 300 workers**

**Large Factory Closures during Previous year: (WARN ACT):** Current Illinois WARN (Worker Adjustment and Retraining Notification) notices can be found here:

<https://www.illinoisworknet.com/LayoffRecovery/Pages/ArchivedWARNReports.aspx>

## EDUCATION

This section provides further insight into the potential workforce education levels, advanced areas of education, and partnerships between higher education and industry for insight into quality of labor force and growth sustainability.

**% High School Diploma or More: 89% (Census) (2018)**

**% Bachelor's Degree or Higher: 35% (Census) (2018)**

**Enrollment in Higher Education Institutions: 852,732 (Census) (2018) Science and Engineering Graduate**

**Students: 84,076 (Census) (2018)**

**List of High school, College, or University Manufacturing Partnership Programs *These are partnerships with manufacturers to help train future employees in certain skills:***

**Top manufacturing programs:**

- [Manufacturing Renaissance](#)
- [Opportunity Works](#)
- [Chicago Southland Economic Development Corporation](#)
- [Calumet Manufacturing Industry Sector Partnership \(CMISP\)](#)
- [Illinois Advanced Apprenticeship Consortium](#)
- [Industry Consortium for Advanced Technical Training \(ICATT\)](#)
- [Manufacturing Careers Internship Program \(MCIP\) Specifically Fox Valley Region, IL](#)
- [MxD Formerly Digital Manufacturing and Design Innovation Institute](#)
- [Techworks at Rock Valley College](#)



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**List of Additional Manufacturing Training Programs:**

- [Calumet Area Industrial Commission](#)
- [Apprenticeship for Employers](#)
- [Workforce Center of Will County](#)
- [Will County Employee Training Grants \(Incumbent Worker Training Program\)](#)
- [Land of Lincoln Workforce Alliance LLWA](#)

**List of Future Planned Manufacturing Training Programs *If known please include expected implementation date:***

## COST OF DOING BUSINESS

This section highlights the costs associated with doing business in the state including taxes, wages, insurance, and energy expenses.

**State Corporate Income Tax %:** 9.5 (includes a 2.5% personal property replacement tax)

**State Individual Income Tax %:** 4.95

**State Level Sales Tax %:** 6.25 **State Use Tax:** 6.25

**Unemployment Insurance Tax % (estimate):**

Existing employer: 0.625 – 6.825% depending on their experience on a taxable wage base of \$12,740  
New employer: 3.125% on a taxable wage base of \$12,740

**Additional Relevant Taxes:** --

**Workers' Compensation Employer Insurance Costs per \$100 of Payroll:** 1.80 per Oregon's Workers' Compensation Premium Rate Ranking, November 2018

**Average Industrial Electric Rate:** 6.63 cents/kWh per the U.S. Energy Information Administration, March 2020 report

**Average Price of Natural Gas Delivered to Industrial Consumers:** \$4.30 per thousand cubic feet, per U.S. Energy Information Administration, February 2020 report

**Average Hourly Earnings of Production Workers in Manufacturing:** \$35,163 Source: Illinois Department of Employment Security 2018 Annual Wage Report

**Minimum Wage (current):** \$9.25 July 1, 2020: \$10.00

**January 1, 2021:** \$11.00

**January 1, 2022:** \$12.00

**January 1, 2023:** \$13.00



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January 1, 2024: \$14.00

January 1, 2025: \$15.00

Pending Legislation Regarding Minimum Wage: No

If you answered YES to the above question, What is the proposed minimum wage?:

If you answered YES to the above question, What is the legislative bill number?:

## ENTREPRENEURSHIP AND INNOVATION

This section underscores the successes of your state in terms of business innovation through awards, venture capital, and intellectual property attainment.

**Total Small Business Innovation Research (SBIR) Awards Found at:** [https://www.sbir.gov/reports/state-summary?year=2016&program\\_tid=105791](https://www.sbir.gov/reports/state-summary?year=2016&program_tid=105791)

- \$39,749,079.57 in 2019

**Total Small Business Technology Transfer (STTR) Awards Found at:** [https://www.sbir.gov/reports/state-summary?year=2016&program\\_tid=105792](https://www.sbir.gov/reports/state-summary?year=2016&program_tid=105792):

- \$9,032,249.00 in 2019

**Venture Capital Deals, in millions:**

- \$2,213,000 in 2019  
**National Venture Capital Association 2020 Yearbook**, (<https://nvca.org/wp-content/uploads/2020/03/NVCA-2020-Yearbook.pdf>)

**% of State with Internet Accessibility:**

- BroadbandNow reports that 89.3 percent of Illinoisans have broadband at or above 25/3 Mbps

**Newly Registered Patents:**

- 6467 in 2019  
(US Patent and Trademark Office, Patent Counts by Origin and Type Calendar Year 2019, [https://www.uspto.gov/web/offices/ac/ido/oeip/taf/st\\_co\\_19.htm](https://www.uspto.gov/web/offices/ac/ido/oeip/taf/st_co_19.htm))



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## FOREIGN DIRECT INVESTMENT

This section provides insight into the amount of current investment overseas and the potential state market for manufacturers to reshore.

### Foreign Direct Investment (FDI) in Illinois

- Over 2,030 firms employ more than 328,441 people in Illinois<sup>D\*</sup>
- Illinois is ranked 3rd among all states and Chicago 1st among all metropolitan areas in locations for new and expanded corporate facilities (Site Selection Magazine, 2019)

### Top 15 Countries with FDI in Illinois by Employment <sup>D\*</sup>

Country	Number of Employees	Number of Locations	Number of Ent
UK (ENGLAND, SCOTLAND, WALES, N. IRELAND)	54,208	791	206
JAPAN	44,096	1,072	367
CANADA	39,010	895	193
GERMANY	33,850	676	231
FRANCE	20,896	497	94
NETHERLANDS	17,454	153	63
NEW ZEALAND	13,207	47	12
SWITZERLAND	12,817	287	93
LUXEMBOURG	11,204	229	56
IRELAND	10,578	199	35
SWEDEN	9,827	132	56
INDIA	7,681	115	81
AUSTRALIA	5,523	95	41
ITALY	5,389	103	58
DENMARK	5,351	76	26
	328,441	6,414	2,037



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## TRANSPORTATION AND INFRASTRUCTURE

This section sheds light on the basic infrastructure of your state and what a company can expect in terms of the logistics of shipping their product.

**Number of major 2 or 4-Lane Highways running through state:** Illinois has 21 primary highways, 2,185 interstate miles that serve the state, making Illinois 3<sup>rd</sup> ranked state in U.S. It is also the 4<sup>th</sup> largest highway system in the nation with 15,969 miles of state highways and 7,847 bridges.

Coast-to-coast interstates I-80, I-90, and I-70 from the east coast to Utah. Joined by north-south corridors I-39, I-55, I-57, and east-west corridors I-24, I-64 and I-74.

**Number of major railways going through state:** Illinois is home to 41 total railroads; 40 of them are able to provide services from Illinois to every part of the US. Seven are freight carriers (Class I). Illinois is home to the second largest rail system of the nation.

**Number of major ports connected to state:** Illinois has 19 major ports. There are 1,095 miles of navigable waterways that border or pass through the state which connects Illinois to both the Atlantic Ocean and the Gulf of Mexico. The Lake Michigan port is served by 12 railroads and has direct access to Interstates 90 and 94.

**Number of airports throughout state:** Illinois is home to 107 public/private airports.

**Number of International airports throughout state:** Illinois is home nine international airports. Chicago O'Hare International Airport consistently ranks among the top 10 in North America and in the top 25 of the world in terms of its annual air cargo.

**Number of distribution centers:** Illinois has more than 1,800+ warehouse and storage companies according to Hoovers (NAICS 493)

**Number of foreign trade zones:** 8

## INCENTIVES

Different states offer different incentives to entice companies to move to their state. This section will allow you to highlight these incentives.

### Pending Legislation

**Proposed Incentives Currently Pending Approval (Y/N):** None

If you answered YES above, please describe the pending incentives including the bill number if applicable:

### Cash Incentives

If you answered YES above, please provide details of this incentive including the contact information and website if applicable:





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## State Tax Credits

Does the state provide any Tax Credit incentives? (Y/N): Yes

If you answered YES above, please describe the available tax credits:

### **Illinois EDGE Program**

Illinois' EDGE program provides annual corporate tax credits to qualifying businesses which support job creation, capital investment and improve the standard of living for all Illinois residents. Initial qualification criteria require certain job creation and project investment requirements:

<b>100 or Fewer World-Wide Employees</b>	<b>More than 100 World-Wide Employees</b>
<ul style="list-style-type: none"><li>• Job Creation: The Lesser of<ul style="list-style-type: none"><li>○ 5% of world-wide employment, or</li><li>○ 50 new full-time jobs</li></ul></li><li>• Investment- \$0 *</li></ul>	<ul style="list-style-type: none"><li>• Job Creation: The Lesser of<ul style="list-style-type: none"><li>○ 10% of world-wide employment, or</li><li>○ 50 new full-time jobs</li></ul></li><li>• Investment: \$2,500,000</li></ul>

*\*Applicants cannot receive more in credits than the project investment.*

The non-refundable income tax credit is equal to 50% of the income tax withholdings of new job created in the state. This percentage increases to 75% if the business expansion project is located in an "underserved area" census tract which meets one of the following four tests:

### **Poverty rate of at least 20%; or**

- 75% or more of the children in the area are eligible to participate in the federal free lunch or reduced-price meals program for a period of at least two (2) consecutive calendar years preceding the date of the application; or
- At least 20% of the households in the area receive assistance under the Supplemental Nutrition Assistance Program (SNAP) for a period of at least two (2) consecutive calendar years preceding the date of the application; or
- Average unemployment rate that is more than 120% of the national unemployment average, for a period of at least two (2) consecutive calendar years preceding the date of the application.

Additional credits are also available as reimbursement for qualifying training costs. Ten percent of eligible training costs of newly hired full-time employees positions at the project may also be included as part of annual credits. Qualifying credits are identified as costs incurred to upgrade the technological skills of full-time employees in Illinois and include:

- curriculum development; training materials (including scrap product costs);
- trainee domestic travel expenses;
- instructor costs (including wages, fringe benefits, tuition and domestic travel expenses);
- rent, purchase or lease of training equipment; and other usual and customary training costs.



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**Note:** Training costs do not include costs associated with travel outside the United States (unless the taxpayer receives prior written approval for the travel by the director based on a showing of substantial need or other proof the training is not reasonably available within the United States), wages and fringe benefits of employees during periods of training, or administrative cost related to full-time employees of the taxpayer.

Tax credits amounts are calculated on a case-by-case basis. EDGE credits are processed on an annual basis, for up to 10 years, based upon employment ramp-up plans outlined by the business and agreed to by the Department.

### **Investment Tax Credits**

Investment tax credits include a 0.5 percent credit for investment in mining, manufacturing or retailing, plus an additional 0.5 percent if employment increases over 1 percent; and an additional 0.5 percent investment tax credit in Illinois Enterprise Zones.

### **Research and Development Tax Credit**

Research and Development tax credit is a non-refundable tax credit equal to 6.5% of qualifying research expenditures that exceed the baseline amount. It is modeled after the federal R&D tax credit, including the federal definition of qualifying research.

### **Apprenticeship Education Expense Tax Credit**

Effective January 1, 2020, employers are allowed a tax credit for qualified educational expenses associated with qualifying apprentices. Employers are eligible for a credit of up to \$3,500 per apprentice against the taxes imposed by subsections (a) and (b) of Section 201 of the Illinois Income Tax Act, and an additional credit of up to \$1,500 for each apprentice if (1) the apprentice resides in an underserved area or (2) the employer's principal place of business is located in an underserved area.

### **Illinois Angel Investment Tax Credit Program**

The Illinois Angel Investment Tax Credit Program encourages investment in innovative, early-stage companies to help them obtain the working capital needed to further their growth in Illinois.

Investors in certified companies can receive a state tax credit equal to 25% of their investment (up to \$2 million). A total of \$10 million in tax credit certificates are available each year.

### **Blue-Collar Jobs Tax Credit**

Effective January 1, 2021, businesses can receive an income tax credit equal to a portion of the withholding tax liability that is collected for construction workers employed on a qualifying project. The credit is modeled on the EDGE Tax Credit Program.

- Credits awarded under each program for the temporary jobs are limited to \$20 million annually.
- To be eligible for the new credits available under the Blue-Collar Jobs Act, businesses would have to meet the following requirements.
  - Be approved by DCEO for an EDGE credit and also make a \$10,000,000 capital investment in an EDGE project.
  - Be a certified High Impact Business. Most HIBs must make at least a





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\$12,000,000 investment in order to be eligible for HIB certification currently.

- Be an eligible business located in an Enterprise Zone and make a \$10,000,000 capital investment in a project.
- Be an eligible project located in a River Edge Development Zone (currently, Peoria, East St. Louis, Rockford, Aurora, and Elgin) and make a \$1,000,000 capital investment.

## State Tax Exemptions

Does the state provide any Tax Exemptions? (Y/N): Yes

If you answered YES above, please describe the available tax exemptions:

### *Enterprise Zone Building Materials Sales Tax Exemption*

Building Materials Sales Tax Exemption provides a 6.25% exemption for qualified sale of building materials including those for remodeling, rehabilitation or new construction. The exemption is available to all businesses in any one of the many Enterprise Zones in Illinois.

### **Enterprise Zone Utility Tax Exemption**

Businesses in Enterprise Zones are eligible for a 5.1% exemption against electrical, natural gas and telecommunications taxes when one of the following requirements are met:

- Invest at least \$5 million in an EZ and create at least 200 full-time equivalent jobs in Illinois, of which a majority must be created in an EZ;
- Invest at least \$175 million in an EZ and create at least 150 full-time equivalent jobs in Illinois, of which a majority must be created in an EZ; or
- Invest at least \$20 million in an EZ and commit to retain at least 1,000 full-time jobs in Illinois, of which a majority must be retained in an EZ on the date of certification.

### **Manufacturing Machinery and Equipment Sales Tax Exemption**

A manufacturing, machinery, and equipment exemption is available for machinery and equipment used primarily (over 50% of the time) in the manufacturing and/or assembling of items for wholesale or retail sale or lease. Effective July 1, 2019 production related tangible personal property became eligible for this exemption. That is, items consumed in the manufacturing process (i.e., abrasives, lubricants, fuel, etc.) are also exempt from the state sales tax.

### **Personal Property Tax Exemption**

Illinois does not collect a state tax on personal property. All property other than real estate is exempt from the property tax in Illinois. Thus, all classes of personal property, including machinery, equipment, inventories and intangibles, are exempt.

## State Grants

Does the state provide any Grant incentives? (Y/N): Yes

If you answered YES above, please describe the available grants:

### **EMPLOYER TRAINING INVESTMENT PROGRAM (ETIP)**

The Employer Training Investment Program (ETIP) helps keep Illinois workers' skills in pace with new technologies and business practices, which, in turn, helps businesses increase productivity, reduce costs,



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improve quality and boost competitiveness. ETIP grants can reimburse new or expanding companies for up to 50 percent of the cost of training their employees. Grants can cover the following costs: tuition, training materials, trainee and instructor wages, limited fringe benefits, facility rent, audit costs, and “other usual and customary training costs.” ETIP funds are limited to providing training for Illinois residents who are employed full time. Companies cannot use ETIP grants to train part-time, seasonal, or contract employees.

## State Loans

**Does the state provide any Low-Interest Financing incentives? (Y/N):** Yes

**If you answered YES above, please describe the available financing opportunities:**

### ***Advantage Illinois***

Advantage Illinois provides Illinois businesses and entrepreneurs with access to the capital to start new companies and expand existing business. Comprised of programs to spur institutional lending, including the Capital Access Program and Participation Loan Program. The Participation Loan Program is designed to enable small businesses to obtain medium to long-term financing, in the form of term loans, to help grow and expand their businesses. Department participation is subordinated to the lender and has a "below market" interest rate.

## Training Programs

**Does the state provide any Specialized Training Program incentives? (Y/N):** Yes

**If you answered YES above, please describe the available training programs:**

Illinois' local workforce areas offer a number of federally-funded accelerated and customized employer-based training programs for increasing skills of existing and new employees. Illinois' Talent Pipeline program can also provide funding for demonstration projects using one or more types of worker skills upgrade and work-based training. The local and State awards are determined based on the size and scope of the projects and the availability of funding.

- **On-the-Job Training:** If an employer is willing to train a new full-time employee on the job, financial incentives may be available to offset a portion of eligible individual's wages during the training period.
- **Incumbent Worker Training:** The incumbent worker training program is designed to assist employers in upgrading the skills of their workforce in order to remain competitive in both regional and global markets. The training is “employer driven” and responds to changes in market conditions as well as the introduction of new technology into the workplace. The training provides new work-related skills and prepares the workers for job upgrades. The federal funds can generally pay for 50% of the total training costs.
- **Customized Training:** Customized Training is designed to meet the special requirements of an employer and is conducted with a commitment by the employer to employ an individual on successful completion of training. The program includes federal funding to cover up to 50% of the cost of training.

**Apprenticeships:** Federal funding may be available for the classroom or on-the-job training components of Registered Apprenticeships. The workforce system can also cover a range of supportive services – including pre-apprenticeship training, assistance in recruiting and placing apprentices, and tools, books, and other individual supplies for apprentices.



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## **Zoning**

**Does the state provide any Special Zoning incentives? (Y/N):** Yes

**If you answered YES above, please describe the available special zoning opportunities:**

### ***Illinois Enterprise Zone Program***

The Illinois Enterprise Zone Program is designed to stimulate economic growth and revitalization in specially governmental services. Businesses located or expanding in an Illinois enterprise zone may be eligible for the state investment tax credit, building materials sales tax exemption and utility tax exemptions. These state tax incentives were described above. There are also local tax incentives and they will vary depending on the zone. Examples may include: property tax abatements, sales tax abatements, building permit fee waivers, and utility tax exemptions.

## **State Marketing and Promotions**

**Does your state provide any Marketing and Promotional incentives? (Y/N):** Yes

**If you answered YES above, Please describe the available special marketing or promotional opportunities:**

## **Innovation Centers**

**Does the state have Innovation Centers or Additional Resource available for companies? (Y/N):** Yes

**If you answered YES above, please describe the available innovation centers or additional resources:** There are 200+ spaces available to innovators across Illinois in –

- Incubators
- Accelerators
- Technology Parks
- Co-Working Spaces

**These innovation hubs are found at –**

- Argonne National Laboratory
- University Technology Park at IIT
- Quad City Manufacturing Laboratory
- Chicago Innovation Exchange
- Joint Center for Energy Storage Research
- Matter
- MxD (formerly DMDII- Digital Manufacturing and Design Innovation Institute)
- Fermilab
- Eiger Laboratory
- International Institute for Nanotechnology
- Research Park at University of Illinois at Urbana-Champaign



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## REGIONAL INFORMATION

### Region One

**Name of Region (This can include nicknames such as Silicon Valley):** Northeast **Does this region have a designated web site? (Y/N):** Y

**If you answered YES to the question above, what is the website:**

<https://www2.illinois.gov/dceo/SmallBizAssistance/RegionSpecificAssistance/Pages/NortheastRegion.aspx>

**Geographic Location Information (For example, Silicon Valley spans several major cities including San Jose, Cupertino and Palo Alto):** The Northeast Region includes Chicago and the ten collar counties – Cook, Lake, McHenry, Kane, Kendall, DeKalb, DuPage, Will, Grundy and Kankakee.

Population 8,738,064

Per Capita Income \$62,254

**What industry or industries are prominent in this region?:** The Northeast Regions' powerful economy and unequalled access to North American and global markets via road, rail, air, and navigable waterways, has helped make it the third largest container hub in the world. The Northeast regional economy is healthy, diverse, and vibrant, with a wide range of successful industries. Over two-thirds of the state's manufacturers are located in the Northeastern Region, with over 10,000 manufacturing facilities. Top manufacturing sectors by employment include:

- Information Technology
- Energy
- Life Sciences and Healthcare
- Transportation and Logistics
- Manufacturing and Agribusiness
- Ag Tech
- Food manufacturing
- Machinery

**What are some unique aspects of this region? *Could include information about transportation, education, weather etc...:***

- The Northeast Region's central location offers easy access to global operations, with the third largest intermodal port in the world and a triple-hub passenger air system that has the most flights in the U.S., with flight times of four hours or less to all North American destinations. (O'Hare, Midway, Waukegan National Airports)
- The region's natural and built assets attract a diverse cohort of companies from a growing cluster of technology startups, to life sciences and biopharma, to agribusiness and food processing.
- Stellar educational institutions cultivate a steady stream of talent, and the region is recognized for being the *#1 Metro for Big Ten Alumni* and the *#1 City for Recent Grads*. The region's well- educated, hard-working, and highly skilled workforce also leads the nation in productivity.
- The Northeast Region is home to two of the world's top business schools. The University of Chicago, a private



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research university in Chicago was established in 1890, and has various graduate programs, interdisciplinary committees organized into four academic research divisions and seven professional schools. Northwestern University, also a private research university with campuses in Evanston and Chicago in Illinois, as well as Doha, Qatar, is composed of twelve schools and colleges and offers 124 undergraduate degrees and 145 graduate and professional degrees.

- The Northeast Region has seen healthy income growth and the lowest unemployment rate in the state.
  - o The Chicago metro area has a very diverse economy, with prominent clusters in manufacturing (biopharmaceuticals, metalworking technology, chemical products), professional services (marketing, design, publishing, printing, financial) and transportation and logistics.

**Are there any special programs or incentives for companies wanting to move to this region? (Y/N): Y**

**Does this region offer site selection assistance? (Y/N) Please describe programs and resources: Y**

**If you answer YES to the question above, please list the contact information for the site selection assistance:**

**Intersect Illinois:**

230 W. Monroe St. Suite 330

Chicago, IL 60606

312-667-6010

Paulina San Millan

**Is there any extraordinary information that you would like to add about this region?**

## Region Two

**Name of Region (This can include nicknames such as Silicon Valley):** Northwest Region

**Does this region have a designated web site? (Y/N): Y**

**If you answered YES to the question above, what is the website:**

<https://www2.illinois.gov/dceo/SmallBizAssistance/RegionSpecificAssistance/Pages/NorthwestRegion.aspx>

**Geographic Location Information (For example, Silicon Valley spans several major cities including San Jose, Cupertino and Palo Alto):** Rock Island, Mercer, Henry, LaSalle, Bureau, Putnam, Whiteside, Lee, Carroll and Jo Daviess Counties.

**What industry or industries are prominent in this region?:**

Target industries are the backbone of any region and the Northwest is no exception. With a highly productive workforce and cutting-edge innovation, this region is a hub place for these top industries:

- Corporate operations
- Agricultural innovation
- Advanced metals and materials
- Defense manufacturing
- Transportation, logistics and warehousing



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The region is home to the Rock Island Arsenal Joint Manufacturing and Technology Center, a leading producer of weapons for the Department of Defense and the largest Quad Cities employer with over 7,000 employees. The Northwest Region is known for some of the strongest metals and materials industries in the nation. The Quad City Manufacturing Laboratory (QCML) is the new Center of Excellence for research, development and training in advanced materials and manufacturing techniques. Located in the Quad Cities, Arconic, a global leader in aerospace engineering, is working with advanced materials to build concepts and change the shape of the industry. There are over 140 licensed grain dealers in the 10-county Northwest Region. They include Cargill and Bunge, major international conglomerates, as well as family operations and farmer cooperatives. KONE, a global leader in the elevator and escalator industry selected Moline for its new KONE Americas Operations Center and for the fifth year running, KONE has been included in the Forbes list of the 100 most innovative companies in the world.

With the highest concentration of production workforce in the country, the Northwest is the most productive in the country. Over years from 2004-2014 targeted growth sectors and regional headquarters are thriving, with growth equaling up to 39%. Key regional advantages include:

- Multimodal transportation options: road, rail, river, runway, US Customs Port of Entry
- Power rates in the lowest 20% in the nation, with nearly 40% coming from renewable sources
- Foreign Trade Zone
- Workforce training resources
- 37 million people living within a 300-mile radius
- Navigable Mississippi and Illinois Rivers

Perhaps the most recognizable Corporate Head Quarters in the region is the legacy of John Deere and Company. Many local manufacturers supply parts for John Deere and must be able to satisfy the explicit engineering and craftsmanship Deere demands. The Deere brand speaks to the region's local workforce and immediate transport capabilities.

The "midwest work ethic" is alive and well in the Northwest region

**What are some unique aspects of this region?** *Could include information about transportation, education, weather etc...:*

#### **HIGHER EDUCATION**

There are two major four-year universities and four community colleges within the Northwest Region. Western Illinois University (WIU) offers a variety of bachelor's and master's degree programs, to more than 10,000 students. WIU has an engineering school on its Quad City Moline campus working directly with John Deere. Black Hawk College, with campuses in Moline and Kewanee is a community college that offers more than 150 career, certificate and transfer programs. Augustana, a four-year college, ranks among the top 40 U.S. liberal arts colleges in the sciences, based on the number of graduates earning Ph.D's.

As many expansion decisions are driven by workforce demands, much of the heavy lifting of employee training has already been done with the training centers located at the four community colleges within the Northwest in Kewanee, Oglesby, Dixon and Elizabeth. The community Colleges have new and innovative training programs





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satisfying the requirements of John Deere and dozens of other companies large and small.

Illinois Valley Community College in Oglesby, recently completed and opened the nearly 80,000- square-foot Community Technology Center (CTC) which will also be home to critical student services including counseling, financial aid and admissions and community strengthening programs such as continuing education and adult education.

Higher education in the population center of Rock Island and Moline are just a few acres away from farms and villages with the small town appeal many desire.

### **EMPLOYMENT & TRAINING**

Click here to learn more about this region's population statistics, local workforce area, community college district boundaries and locations, demographics (such as percentage of veterans, household income, educational attainment, and poverty level), employment projections by industry, and community college graduates by career cluster.

With Interstates 88, 74 and 80 connecting the Northwest Region to the entire NAFTA region and four class-I railroads connecting the region to east and west coast seaports, distribution centers can access 80 percent of households in the United States within a 24-hour truck drive. Trucks can be driving 55 mph within five minutes of leaving dock doors with immediate congestion-free interstate access.

Barge traffic moves quickly on both the Mississippi and Illinois Rivers.

**Are there any special programs or incentives for companies wanting to move to this region? (Y/N): Y**

- Job Creation Tax Credit
- Workforce Training Assistance
- Enterprise Zone
- Rivers EDGE
- Opportunity Zones
- Foreign Trade Zones
- Tax Free Personal Property

**Does this region offer site selection assistance? (Y/N) *Please describe programs and resources:* Y**

**If you answer YES to the question above, please list the contact information for the site selection assistance:**

Intersect Illinois:  
230 W. Monroe St. Suite 330  
Chicago, IL 60606  
312-667-6010  
Paulina San Millan



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## Region Three

**Name of Region (This can include nicknames such as Silicon Valley):** North Central Region

**Does this region have a designated web site? (Y/N):** N

**Geographic Location Information (For example, Silicon Valley spans several major cities including San Jose, Cupertino and Palo Alto):** La Salle, Bureau, Putnam, Marshall, DeKalb, Ogle, Lee, Whiteside, Carroll and Livingston counties

**What industry or industries are prominent in this region?**

- Automotive (Rivian electric car manufacturer-Normal IL)
- Biomedical
- Computer and Electronic Products
- Food or Beverage (the region produces several small wineries and distilleries, Archer Daniels Williams produce ethanol in Pekin, Ferrero makes chocolate in Bloomington, Kitchen Cooked makes potato chips in Farmington)
- Machinery and Capital Equipment (Caterpillar, Komatsu)
- Other: insurance, corn products including ethanol, alcohol, agriculture, chemicals, medical center (Peoria)

**What are some unique aspects of this region? *Could include information about transportation, education, weather etc...*:** This region includes rich farmland, large hunting and fishing areas, Emiquion Preserve, numerous game and nature sites across the western part of the region. It also includes the circus museum in Bloomington Normal, the Caterpillar museum in Peoria, Dickson Mounds Sate Native American museum and the Pontiac historical museum.

**Are there any special programs or incentives for companies wanting to move to this region? (Y/N):** Y

**If you answer YES to the question above, please list the programs or incentives for this region if not already mentioned in the Incentives section:** Each county/community has incentives for that community. Peoria offers the Rivers Edge Zone in the impoverished section of the city along the Illinois River. one which has incentives for businesses location in the

**Does this region offer site selection assistance? (Y/N) *Please describe programs and resources:*** Y, local economic development offices and Ameren (energy utility) provide site selection services.

**Is there any extraordinary information that you would like to add about this region?**



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## Region Four

**Name of Region (This can include nicknames such as Silicon Valley):** Northern Stateline Region

**Does this region have a designated web site? (Y/N):** Y

**If you answered YES to the question above, what is the website:**

<https://www2.illinois.gov/dceo/SmallBizAssistance/RegionSpecificAssistance/Pages/NorthernStatelineRegion.aspx>

**Geographic Location Information (For example, Silicon Valley spans several major cities including San Jose, Cupertino and Palo Alto):** Boone, Ogle, Stephenson, Winnebago

**What industry or industries are prominent in this region?**

The Northern Stateline Region of Illinois has seen major investments and job growth opportunities over the last few years, with expansions from companies such as Woodward Inc. in Loves Park and investments from companies such as Berner Food and Beverage in Dakota. Fiat Chrysler Automobiles employs more than 4,300 people assembling the Jeep Compass, Jeep Patriot, and Dodge Dart in Belvidere.

- Unbeatable Logistics Location
- Center of Manufacturing Excellence
- Sophisticated Industrial Labor Force
- Competitive Operational Costs
- Global Community

With more than 20 percent of the Northern Stateline Region's workforce employed in manufacturing, the region offers a center of excellence in machinery manufacturing, transportation equipment manufacturing, and fabricated metal product manufacturing. These subsectors ultimately support the aerospace, automotive, and other advanced manufacturing industries represented in region by Fiat Chrysler Automobiles, Nippon Sharyo, UTC Aerospace Systems, and Woodward, Inc.

UTC Aerospace Systems is one of the world's largest suppliers of technologically advanced aerospace and defense products. UTC designs, manufactures and services systems and components and provides integrated solutions for commercial, regional, business and military aircraft, helicopters and other platforms. UTC is also a major supplier to international space programs and employs approximately 42,000 people worldwide with approximate annual sales of \$14 billion.

**Northern Stateline Region Fast Facts:**

Cities include Belvidere, Freeport, Rochelle and Rockford Industries include aerospace production, food processing, healthcare, industrial machine manufacturing, and professional business services

In addition to those mentioned above, employers include Berner Food and Beverage, General Mills, Mondelez International, Packaging Coordinators Inc., Rochelle Foods Inc., and UPS

**What are some unique aspects of this region? Could include information about transportation, education, weather etc...:**



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### **HIGHER EDUCATION**

Companies in the Northern Stateline Region pull from a labor force of over one million people within a 50-mile radius. Over 75 higher education institutions, including Northern Illinois University, University of Illinois' College of Medicine, Rock Valley College, Highland Community College and Rockford University, train a next generation workforce. In 2015, Northern Illinois University and Rock Valley College announced a partnership that will allow students to complete a four-year engineering degree from Northern Illinois University at Rock Valley College's Rockford campus, providing further access to STEM education to Rockford's youth.

### **EMPLOYMENT & TRAINING**

[Click here](#) to learn more about this region's population statistics, local workforce area and community college district boundaries and locations, demographics (such as percentage of veterans, household income, educational attainment, and poverty level), employment projections by industry, and community college graduates by career cluster.

### **TRANSPORTATION**

The Northern Stateline Region has access to all the global connections of Chicago, the third largest multi-modal port system in the world, with key logistics assets such as Chicago O'Hare International Airport (ORD) & Rockford Airport, seven class-I railroads, and the most interstate connections in the United States. With all the connections that Chicago offers, the lack of congestion differentiates the region from larger metropolitan areas. With Interstates 39 and 90 connecting the Northern Stateline Region to the entire NAFTA region and six class-I railroads connecting the region to east and west coast seaports, distribution centers can access 75 percent of households in the United States within a 24-hour truck drive. Trucks can be driving 55 mph within five minutes of leaving dock doors with immediate congestion-free interstate access.

**Are there any special programs or incentives for companies wanting to move to this region? (Y/N): Y**

**If you answer YES to the question above, please list the programs or incentives for this region if not already mentioned in the Incentives section:**

- Job Creation Tax Credit
- Workforce Training Assistance
- Enterprise Zone
- Rivers EDGE
- Opportunity Zones
- Foreign Trade Zones
- Tax Free Personal Property

**Does this region offer site selection assistance? (Y/N) *Please describe programs and resources:* Y**



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**If you answer YES to the question above, please list the contact information for the site selection assistance:**

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230 W. Monroe St. Suite 330  
Chicago, IL 60606  
312-667-6010  
Paulina San Millan

**Is there any extraordinary information that you would like to add about this region?**

## **Region Five**

**Name of Region:** Central Region

**Does this region have a designated web site? (Y/N):** Y

**If you answered YES to the question above, what is the website:**

<https://www2.illinois.gov/dceo/SmallBizAssistance/RegionSpecificAssistance/Pages/CentralRegion.aspx>

**Geographic Location Information:** The Central Region covers a 12-county area in the heart of Illinois. The counties include Cass, Christian, Greene, Logan, Macon, Macoupin, Menard, Morgan, Montgomery, Sangamon, Scott and Shelby.

**What industry or industries are prominent in this region?:**

- Mining (Coal and Nonmetal)
- Production Technology and Heavy Machinery
- Livestock Processing
- Paper and Packaging
- Food Processing and Manufacturing
- Medical Devices
- Agricultural Inputs and Services
- Water Transportation

**What are some unique aspects of this region?:**

The Central Region is located in the heart of the agricultural belt of Illinois and the country's corn belt. With its established industries and the presence of a dynamic cost-efficient transportation system, future business and investment opportunities are ripe due to the unique characteristics of the Central Region:

1. Abundance of natural resources
2. Prime location
3. Availability of numerous modes of transportation
4. Seat of state government



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The Central Region has a vivid history and global presence in the manufacturing industry with food manufacturing and fabricated metal manufacturing considered the leading sectors, supporting over 10,000 jobs. Marketing & sales along with the hospitality and tourism industries provide the highest employment totals in the region at 124,000 jobs.

The healthcare industry, a mature and leading job creator, is reviving its stance in the region with ambulatory health care services, hospitals, nursing and care facilities, and social assistance offerings. This industry leader and essential care provider employs nearly 40,000 associates and positions regionally.

Paper manufacturing and printing and related support activities with LQ ratings over 1.2, are both considered maturing sectors and remain strong, employing a combined 2,200, while wood product, machinery, transportation equipment and furniture manufacturing are considered the emerging sectors of the industry.

#### **Availability of Numerous Modes of Transportation**

Transportation has substantially shaped the growth and development of the Central Region. To sustain and enhance that economic vitality and the productivity of commerce, the region has at its disposal a healthy and responsive air, water and rail transportation system. The Central Region houses multiple airports including the Decatur Airport, one of the four components of the Midwest Inland Port, which provides a global supply chain solution to companies with U.S. Customs and Foreign Trade Zone services. The development of the Midwest Inland Port serves as ground zero for logistics and distribution in Decatur and the Central Region, providing a more efficient opportunity to ship inbound and outbound cargo via rail containers anywhere in the country. With Norfolk and Southern, Canadian National and CSX railroads all serving the intermodal yard facility, the Midwest Inland Port has placed the Central Region at the forefront of the new 24-hour logistics and delivery models for raw material and product delivery.

#### **HIGHER EDUCATION**

The Central Region has a population of over 550,000 and a labor force of nearly 270,000. The region's talented and dedicated workforce derives its educational merits and balanced skill sets from seven (7) exceptional universities and colleges, including; Illinois College, Mac Murray, and University of Illinois Springfield, five local community colleges and four specialized degree graduate programs including SIU School of Medicine. Advanced career placement is often seen with locally trained recipients, thus providing businesses a flow of talented and successful leaders.

Lincoln Land Community College is an example of local partnerships investing in the future workforce by collaboration with Levi, Ray & Shoup Inc., a Springfield based global provider of technology solutions. This great partnership shows the importance of investing in the existing educational system to secure a skilled workforce within the region for generations to come.

#### **Are there any special programs or incentives for companies wanting to move to this region? (Y/N): Y**

- Job Creation Tax Credit
- Workforce Training Assistance
- Enterprise Zone
- Rivers EDGE





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- Opportunity Zones
- Foreign Trade Zones
- Tax Free Personal Property

**Does this region offer site selection assistance? (Y/N) Please describe programs and resources: Y**

**If you answer YES to the question above, please list the contact information for the site selection assistance:**

Intersect Illinois:

230 W. Monroe St. Suite 330

Chicago, IL 60606

312-667-6010

Paulina San Millan

**Is there any extraordinary information that you would like to add about this region?**

## Region Six

**Name of Region (This can include nicknames such as Silicon Valley): East Central Region Does this region have a designated web site? (Y/N): Y**

**If you answered YES to the question above, what is the website:**

<https://www2.illinois.gov/dceo/SmallBizAssistance/RegionSpecificAssistance/Pages/EastCentralRegion.aspx>

**Geographic Location Information (For example, Silicon Valley spans several major cities including San Jose, Cupertino and Palo Alto):** Iroquois, Ford, Vermilion, Champaign, Piatt, Douglas Counties.

**What industry or industries are prominent in this region?:**

The East Central Region is made up of six-counties. This region of the state of Illinois has a vast amount to offer new and expanding businesses, including world-class education and research facilities, a solid manufacturing base and a booming distribution sector. The University of Illinois at Urbana-Champaign is the region's top employer with more than 13,970 employees. Its world-class research facilities include the National Center for Supercomputing Applications, the Institute for Genomic Biology and the Micro and Nanotechnology Laboratory. With more than 41,490 students, the university produces a highly-skilled regional workforce.

The East Central Region of Illinois is characterized by employers who offer solid benefit packages to recruit and retain employees and training programs to empower workers to bring needed skills to the workplace; a quality of life that attracts former residents back to the region; local school districts that are less reliant on property taxes.

At the center of breakthrough science and an ideal central U.S. location, the region has the people, organizations, and physical and technological infrastructure. The East Central Region combines a superb location, convenient transportation, productive workers and some of the world's most fertile farmland.

### TARGET INDUSTRIES

Employment in the service sectors dominates employment among residents of the East Central Region, and has doubled since the 1970s, representing over one-half of total employment. The dominant service subsectors are health and retail operations. The region is home to numerous food processing plants and is considered to be



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among the best regions in the world for agriculture production, is it is the ideal location within the state allows for easy distribution of products.

Companies including, [Kraft Foods Inc.](#), [Quaker Oats Co.](#), and [ConAgra Foods](#), all call East Central Illinois home. East Central Illinois is equally rich in education and technology. With the [University of Illinois](#), and other accredited universities located in this area, the region is the on the forefront of advancing education and technology. Apart from the signature companies that have made East Central Illinois home, this area boasts 74,300 farms that cover 27 million acres – about 75% of the state’s total land area. Illinois has some of the most fertile soil in the United States and because of this roughly 89% of the state’s cropland is considered “prime farmland.” Illinois has a competitive edge due to its central location as well as its superior transportation system and because of this, Illinois’ agricultural commodities generate more than \$19 billion annually.

#### **Major Employers:**

- University of Illinois, Champaign – Urbana (10,820)
- Kraft Foods Inc. (1,350) HIGHER EDUCATION

East Central Illinois is home to many esteemed universities and colleges, making it one of the country’s premiere destinations to earn a degree. The [University of Illinois](#) is located in Champaign, Illinois. Employing nearly 11,000 employees, U of I is home to some of the most advanced technology in the country and is focused on innovative research.

In addition, East Central Illinois is home to these colleges and universities:

University of Illinois - College of Veterinary Medicine – Urbana, IL Eastern Illinois University – Charleston, IL Heartland Community College - Normal, IL Illinois State University - Normal, IL Parkland College - Champaign, IL Lincoln College-Normal - Normal, IL Danville Community College - Danville, IL Lakeview College of Nursing - Danville, IL

#### **Key Statistics:**

Ranked 6th out of 329 metropolitan areas for the percentage of high school and college graduates in the adult population:

- 87% of population over 25 has high school degree or higher
- 34% has bachelor’s degree or higher
- 10,000 UIUC graduates each year
- 2,000 high school & Parkland College graduates

#### **EMPLOYMENT & TRAINING**

Click here to learn more about this region’s population statistics, local workforce area, community college district boundaries and locations, demographics (such as percentage of veterans, household income, educational attainment, and poverty level), employment projections by industry, and community college graduates by career cluster



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**Are there any special programs or incentives for companies wanting to move to this region? (Y/N): Y**

If you answer YES to the question above, please list the programs or incentives for this region if not already mentioned in the Incentives section:

- Job Creation Tax Credit
- Workforce Training Assistance
- Enterprise Zone
- Rivers EDGE
- Opportunity Zones
- Foreign Trade Zones
- Tax Free Personal Property

**Does this region offer site selection assistance? (Y/N) Please describe programs and resources: Y**

**If you answer YES to the question above, please list the contact information for the site selection assistance:**

Intersect Illinois:  
230 W. Monroe St. Suite 330  
Chicago, IL 60606  
312-667-6010  
Paulina San Millan

**Is there any extraordinary information that you would like to add about this region?**

## Region Seven

**Name of Region (This can include nicknames such as Silicon Valley): Southern Region Does this region have a designated web site? (Y/N): Y**

**If you answered YES to the question above, what is the website:**

<https://www2.illinois.gov/dceo/SmallBizAssistance/RegionSpecificAssistance/Pages/SouthernRegion.aspx>

**Geographic Location Information (For example, Silicon Valley spans several major cities including San Jose, Cupertino and Palo Alto):** The Southern Region is located between the nation's mightiest rivers - the Mississippi and Ohio.

**What industry or industries are prominent in this region?**

- Automotive
- Distribution Centers
- Machinery and Capital Equipment
- Warehousing



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**What are some unique aspects of this region? Could include information about transportation, education, weather etc...:**

The Southern Illinois Region is a transportation, distribution and logistics nexus, connecting the region to the rest of the country via rail, roads, runways and rivers.

- Businesses are connected to major cities and markets via three interstate highways, with major interchanges located in Marion and Mount Vernon that create transportation hubs for manufacturers and businesses throughout the region. I-57 connects the region to Chicago - *the economic heartbeat of the Midwest* - and points north. I-24 connects business to major southeastern markets in Kentucky, Tennessee, Georgia and Alabama. I-64 runs east-west, providing connections to Missouri, Indiana, Ohio and beyond.
- Three of the country's Class I railroads, *operated by BNSF, CN, and Union Pacific*, pass through the Southern Region, serving as critical connections to the entire country. Progressive Rail and the Evansville Western Railway operate Class II railroads that further expand the benefits of rail in the region. The Southern Region's commercial and cargo air service from Marion and private airports in seven communities better serve businesses with distant operations, customers and suppliers.
- Four of Illinois' thirteen Port Districts are located along the Mississippi and Ohio rivers. These ports offer Illinois businesses easy access to shipping routes for domestic imports and exports.

**Are there any special programs or incentives for companies wanting to move to this region? (Y/N): Y**

**If you answer YES to the question above, please list the programs or incentives for this region if not already mentioned in the Incentives section:** Opportunity Zones Incentives

**Does this region offer site selection assistance? (Y/N): Y**

- Site Selection
- Customized Workforce Training
- Regional & Local Collaboration
- Expedited Permitting, Licensing & Other Approvals
- Connection to Key Stakeholders and Civic & Business Partners
- Potential Financial Support
- And More

**If you answer YES to the question above, please list the contact information for the site selection assistance:**

Kim Watson 618.993.7621

[Kim.watson@illinois.gov](mailto:Kim.watson@illinois.gov)

**Is there any extraordinary information that you would like to add about this region?**



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## Region Eight

**Name of Region (This can include nicknames such as Silicon Valley):** West Central Region **Does this region have a designated web site?** Yes

**If you answered YES to the question above, what is the website:**

<https://www2.illinois.gov/dceo/SmallBizAssistance/RegionSpecificAssistance/Pages/WestCentralRegion.aspx>

**Geographic Location Information:** West Central Illinois – 9 counties – Adams, Brown, Hancock, Henderson, Knox, McDonough, Pike, Schuyler, Warren

**What industry or industries are prominent in this region?**

The region's primary economic engine and its largest private employer is the manufacturing sector. The region's manufacturers employ over 10,000 people, almost 12 percent of the regional workforce. Companies including Titan Wheel and Pella Windows are important to the region's manufacturing base. Also located in this region and part of a worldwide industrial network is NTN Bower, a Japanese motor bearing plant.

Prominent manufacturing subsectors include non-metallic mineral product manufacturing and electrical equipment and component manufacturing.

Dot Foods, the nation's largest food redistributor in Mt. Sterling, Titan Wheel in Quincy, and Smithfield in Monmouth are three of the region's top employers. Further demonstrating the strength of the region is Pegasus Mfg. Inc., a leading contract manufacturer of complex machine parts and assemblies.

Major agribusiness employers in the region include: ADM, Smithfield Foods, Carthage Veterinary Service CVS, Professional Swine Management, LLC & Maschhoffs.

**What are some unique aspects of this region? *Could include information about transportation, education, weather etc...:***

The West Central Region has much to offer new and expanding businesses, such as a workforce, first-class educational institutions, the availability of quality health care and superior quality of life features. An advanced and mature farming base and the region's agricultural research capacity also make the West Central Region a prime location for agribusiness.

Job training needs throughout the region are also met by The Workforce Investment Board of Western Illinois which is the primary advocate for the identification, communication, and resolution of current and emerging workforce development matters in partnership with Western Illinois Works Inc. The Local Workforce Investment Board is led by the private sector. The JWCC Workforce Training Center provides training for key employment sectors including construction and truck driving and specialized training for specific manufacturing processes.

The West Central Region has competitive transportation network—interstates, quality four-lane highways, the Mississippi and Illinois rivers, Class 1 and short line rail and viable commercial airports. Regional leaders recently played a crucial role in securing additional Amtrak passenger service for Galesburg, Macomb and Quincy.



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- An extensive transportation system has aided in the development of small businesses, which account for 98 percent of all businesses in the region.
- The Burlington Northern Santa Fe Railroad in Galesburg has one of the largest classification yards on the BNSF system and provides more than 800 jobs.
- The Chicago to Kansas City four lane route has received designation from the US DOT, as well as from the states of Illinois and Missouri.
- The West Central Region has some of the best farmland in the United States, with farms and agriculture-related businesses contributing more than 200 million bushels of corn and soybeans to the state's agriculture economy in 2014.
- The West Central Region is bordered to the West by the Mississippi River and to the East by the Illinois River.
- Educational assets include Western Illinois University, Knox College, Monmouth College, Carl Sandburg College and Quincy University. The region is also served by John Wood Community College and Spoon River Community College.

**Are there any special programs or incentives for companies wanting to move to this region? (Y/N): Y**

**If you answer YES to the question above, please list the contact information for the site selection assistance:**

Intersect Illinois:  
230 W. Monroe St. Suite 330  
Chicago, IL 60606  
312-667-6010  
Paulina San Millan

**Is there any extraordinary information that you would like to add about this region?**

## Region Nine

**Name of Region (This can include nicknames such as Silicon Valley):** Southeast Region

**Does this region have a designated web site? (Y/N): Y**

**If you answered YES to the question above, what is the website:**

<https://www2.illinois.gov/dceo/SmallBizAssistance/RegionSpecificAssistance/Pages/SoutheastRegion.aspx>

**Geographic Location Information:** The Southeast Region of Illinois spans 13 counties, including Coles County, the home of Eastern Illinois University located in Charleston, IL.

**What industry or industries are prominent in this region?**

- Automotive
- Printing Services
- Furniture
- Oil and Gas Production and Transportation
- Downstream Metal Products
- Production Technology and Heavy Machinery
- Wood Products
- Upstream Chemical Products
- Leather and Related Products
- Food Processing and Manufacturing





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**What are some unique aspects of this region? *Could include information about transportation, education, weather etc...*:**

The Southeastern Illinois region is a progressive, pro-business community made up of 13 counties. This region has a trade population of over 175,000 and a transportation system that industrial and commercial companies find desirable. These include the intersection of interstate highways I-70 & I-57, in addition to two separate rail lines servicing Canadian National & CSX which intersect in Effingham County and the border of Clay/Marion Counties. Union Pacific operates on Class I railways, while Eastern Illinois and Indiana Railroad Companies operate regional rail service within the region.

**Are there any special programs or incentives for companies wanting to move to this region? (Y/N): Y**

**If you answer YES to the question above, please list the programs or incentives for this region if not already mentioned in the Incentives section:** Same incentives for all of the economic development regions

**Does this region offer site selection assistance? (Y/N) *Please describe programs and resources:* Y**

**If you answer YES to the question above, please list the contact information for the site selection assistance:**

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## AMERICAN MADE LABEL REQUIREMENTS

Federal Trade Commission oversees "Truth in Advertising" regulations including promotion or disclosure of products displaying "Made in USA" labeling. FTC requires products advertised as "Made in USA" be "all or virtually all" made in the U.S. "all or virtually all" means the product should contain no – or negligible – foreign content.

### Made In USA Requirements

**Does your state have any specific requirements for labeling products "Made in USA"? (Y/N): No**

If you answered YES to the question above, What are the requirements for labeling products "Made in USA":  
**Is there pending legislation regarding these requirements? (Y/N): N**

If you answered YES to the question above, Please describe the proposed legislation including the bill number:



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## **Made In YOUR STATE Requirements**

**Does your state have any specific requirements for labeling products "Made in YOUR STATE"? (Y/N):** Yes

**If you answered YES to the question above, what are the requirements for labeling products "Made in YOUR STATE":** Above all, Artisans, Makers, and local businesses up for consideration must meet the following key criteria:

- Located in the state of Illinois.
- Open to the public with an amazing visitor experience available to travelers.
- Produces all crafts, products, and wares in Illinois.
- Lives by the "Illinois Made" mantra by sourcing materials or expertise from other local businesses or Illinoisans.
- Has a captivating story to tell, whether because of a rich history, unique origins, or a pioneering spirit.

**Is there pending legislation regarding these requirements? (Y/N):**

**If you answered YES to the question above, please describe the proposed legislation including the bill number:**

**Is there an organization or entity that monitors state labeling? (Y/N):** Y

**If you answered YES to the question above, please provide the name and contact information for the organization or entity:** The Illinois Office of Tourism Email: [Illiniomade@enjoyillinois.com](mailto:Illiniomade@enjoyillinois.com)

**Date of Submission June 26, 2020**

**Thank you for your time. Please email your responses to [alevy@reshoringinstitute.org](mailto:alevy@reshoringinstitute.org) and your responses will be recorded and available online for review at [www.reshoringinstitute.org](http://www.reshoringinstitute.org).**