



# Reshoring Institute

# NEW YORK

## State Economic Survey and Incentive Comparison

### CONTACT INFORMATION

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US State Name: New York

State Abbreviation: NY

State Economic Development Web  
Address: [www.esd.ny.gov](http://www.esd.ny.gov)

State Economic Development Email  
Address: [Pressoffice@esd.ny.gov](mailto:Pressoffice@esd.ny.gov)

State Economic Development Phone  
Number: 518-292-5100

Additional Relevant Links for Relocating  
Companies: <https://esd.ny.gov/doing-business-ny>

### INCOME AND OUTPUT

**Gross Domestic Product, in millions:** \$616.8 Billion (2017), \$591.6 Billion (2016)

**Gross Domestic Product % Growth:** 4.3%

**Per Capita Personal Income (\*GDP/Population)** This is often used as a standard of living measurement: \$31,146 (2017), \$29,962 (2016)

**Per Capita Personal Income % Change:** 4.0%

Source: EMSI 2016,2017

### WORKFORCE

**Total Population:** 19,849,399  
(U.S Census, July 2017 Population Estimates)

**Total Civilian Labor Force:** 9,550,900  
(NYS DOL, December 2017)

**Number of Persons Employed:** 9,161,600  
(DOL, December 2017)

**Total Number of Persons Unemployed:** 419,400  
(DOL, December 2017)

**Unemployment Rate %: 4.4%**

(DOL December 2017)

**Manufacturing Employment: 442,913**

(DOL December 2017, Q2)

**Professional and Business Services Employment: 665,113**

(DOL December 2017, Q2)

**State Right-to-Work Law Y/N: N**

**Large Factory Openings during Previous year:**

- Akoustis Technologies  
BAW RF Filters  
241 Jobs Created
- New Flyer Bus Manufacturing Company  
Automobile  
40 Jobs Created
- Tesla  
Solar Energy  
1,463 Jobs Created
- Tessa Plastics  
Plastics  
50 Jobs Created

**Large Factory Closures during Previous year:**

- AVX Corporation  
Business Type: Manufacturing Ceramic Capacitors  
Classification: Plant Closing  
Number Affected: 60
- MD Electronics Corporation  
Business Type: High Tech Equipment  
Classification: Plant Closing  
Number Affected: 87
- Delft Blue, LLC  
Business Type: Meat Processing  
Classification: Plant Closing  
Number Affected: 83
- Kraft Heinz Foods Company  
Business Type: Cheese Production  
Classification: Plant Closing  
Number Affected: 380

## EDUCATION

**% High School Diploma or More: 85.9%**

(U.S. Census: ACS 2012-2016)

**% Bachelor's Degree or Higher: 34.7%**

(U.S. Census: ACS 2012-2016)

**Enrollment in Higher Education Institutions: 1,120,904**

(National Student Clearinghouse Research Center, Enrollment, Fall 2016)

**Science and Engineering Graduate Students: 41,130**

(National Center for Education Statistics, IPEDS)

**List of High school, College, or University Manufacturing Partnership Programs *These are partnerships with manufacturers to help train future employees in certain skills:***

The NYS Pathways in Technology Early College High School (NYS P-TECH) partnerships will provide nearly 6,000 students with a high school diploma, college degree and pathway to a job.

(New York State, [www.governor.ny.gov](http://www.governor.ny.gov))

- **Capital Region**

Manufacturing Business: GLOBALFOUNDRIES

Higher Education: SUNY Adirondack

K-12: Regional consortium led by Washington-Saratoga-Warren-Hamilton-Essex BOCES with fiscal lead Hudson Falls School District

Advanced Manufacturing Businesses: Center for Economic Growth, GE Health Care and Regeneron

Higher Education: Hudson Valley Community College

K-12: Regional consortium led by Questar III BOCES with fiscal lead Troy City School District

- **Central New York**

Manufacturing Businesses: Manufacturers Association of Central New York

Higher Education: Onondaga Community College

K-12: Syracuse City School District

- **Finger Lakes**

Agri-Business & Advanced Manufacturing Businesses: Genesee County Economic Development Center

Higher Education: Genesee Community College

K-12: Regional consortium led by Genesee Valley Educational Partnership with fiscal lead Byron-Bergen Central School District

- **Long Island**

Mechanical Engineering Business: Arkwin Industries

Higher Education: Farmingdale State College

K-12: Regional consortium led by Uniondale Union Free School District

- **Mohawk Valley**

Manufacturing Businesses: 16 regional companies

Higher Education: Fulton-Montgomery Community College

K-12: Regional consortium led by Hamilton-Fulton-Montgomery BOCES with fiscal lead Gloversville Enlarged City School District

- **North Country**

Manufacturing Businesses: ETS, Fujitsu, Bombardier, Nova Bus, Spencer ARL, Swarovski and Camoplast.

Higher Education: Clinton Community College and Clarkson University

K-12: Regional consortium led by Peru Central School District

- **Southern Tier**

Health-Tech & Manufacturing Businesses: Lockheed Martin MS2, Rockwell-Collins, Delta Engineers, Architect & Land Surveyors, P.C., Bothar Construction, Our Lady of Lourdes Memorial Hospital, Inc., and United Health Services Hospitals, Inc.

Higher Education: Broome Community College

K-12: Regional consortium led by Binghamton City School District

**List of Additional Manufacturing Training Programs:**

The New York Manufacturing Extension Partnership (NY MEP) is a network of organizations that provide growth and innovation services to small and mid-sized manufacturers in every corner of the state to help them create and retain jobs, increase profits, and save time and money. NY MEP is part of the National Institute of Standards and Technology's Hollings Manufacturing Extension Partnership and is supported through a combination of federal and state funding. Here are some of the services MEPs provide:

- Innovation strategies
- Process improvements
- Quality control
- Manufacturing scale-up
- Sustainable manufacturing
- Supply chain assistance
- Technology acceleration
- New Market strategies
- Product development and prototyping
- Entrepreneurial and startup assistance including financing and grant information
- Other services tailored to key NYS industry clusters

(Empire State Development: <https://esd.ny.gov/new-york-manufacturing-extension-partnership>)

**List of Future Planned Manufacturing Training Programs *If known please include expected implementation date:***  
N/A

## COST OF DOING BUSINESS

**State Corporate Income Tax %:** 7.1%

**State Individual Income Tax %:** 8.8%

**State Level Sales Tax %:** 4%

**State Use Tax:**

**2016 Sales and Use Tax chart**

Federal AGI	Tax Amount
Up to \$15,000	\$11
\$ 15,001 - \$ 30,000	\$ 22
\$ 30,001 - \$ 50,000	\$ 37
\$ 50,001 - \$ 75,000	\$ 56
\$ 75,001 - \$100,000	\$ 74
\$100,001 - \$150,000	\$ 97
\$150,001 - \$200,000	\$ 114
\$200,001 and greater	0.058% (.00058) of income, or \$250, whichever amount is smaller

(New York State Department of Taxation and Finance)

**Unemployment Insurance Tax % (estimate):** 0.9%-8.3%

(Department of Labor)

**Additional Relevant Taxes:** N/A

**Workers' Compensation Employer Insurance Costs per \$100 of Payroll:** Approximately: 2.74

**Average Industrial Electric Rate:** 6.6 (¢/kWh)

(U.S. DOE, Energy Information Administration, February 2018)

**Average Price of Natural Gas Delivered to Industrial Consumers:** \$7.78

(U.S. Energy Information Administration)

**Average Hourly Earnings of Production Workers in Manufacturing:** \$22.40

(New York State Department of Labor, Weekly and Hourly Earnings, April 2018)

**Minimum Wage (current):** \$13.00

**Pending Legislation Regarding Minimum Wage:**

The Minimum Wage Act (Article 19 of the New York State Labor Law) requires that all employees in New York State receive at least \$9.70 an hour beginning December 31, 2016. Minimum wage rates differ based on industry, region and business size. Rates will increase each year until they reach \$15.00 per hour.

## ENTREPRENEURSHIP AND INNOVATION

**Total Small Business Innovation Research (SBIR) Awards Found at:** [https://www.sbir.gov/reports/state-summary?year=2016&program\\_tid=105791](https://www.sbir.gov/reports/state-summary?year=2016&program_tid=105791)

**Total Small Business Technology Transfer (STTR) Awards Found at:** [https://www.sbir.gov/reports/state-summary?year=2016&program\\_tid=105792](https://www.sbir.gov/reports/state-summary?year=2016&program_tid=105792):

**Venture Capital Deals, in millions:** N/A

**% of State with Internet Accessibility:** 99.9%

**Newly Registered Businesses:** N/A

**Newly Registered Patents:** N/A

## FOREIGN DIRECT INVESTMENT

**Foreign Direct Announcements:** 182 Projects from March 2017-March 2018  
(FDiMarkets)

**Foreign Direct Employment:** 14,408 Jobs Created March 2017-March 2018  
(FDiMarkets)

**Foreign Direct Investment, in millions:** \$6,739.3 Invested March 2017-March 2018  
(FDiMarkets)

## TRANSPORTATION AND INFRASTRUCTURE

**Number of major 2 or 4-Lane Highways running through state:** 31

**Number of major railways going through state:** 4

**Number of major ports connected to state:** 1

**Number of airports throughout state:** 15 Main Airports

**Number of International airports throughout state:** 9

**Number of distribution centers:** There are 36 Distribution Centers with an employee count of 100 or more.

**Number of foreign trade zones:** 16

# INCENTIVES

## Pending Legislation

**Proposed Incentives Currently Pending Approval (Y/N):** N

If you answered YES above, please describe the pending incentives including the bill number if applicable:

## Cash Incentives

**Does the state provide any CASH incentives? (Y/N):** N

If you answered YES above, please provide details of this incentive including the contact information and website if applicable:

## State Tax Credits

**Does the state provide any Tax Credit incentives? (Y/N):** Y

If you answered YES above, please describe the available tax credits:

### Excelsior Jobs Program

Firms in the Excelsior Jobs Program may qualify for four fully refundable tax credits. Businesses claim the credits over a benefit period of up to 10 years. To earn credits, firms must first meet and maintain established job and investment thresholds outlined in Program Eligibility below:

Excelsior Jobs Tax Credit: A credit of 6.85% of wages per net new job.

Excelsior Investment Tax Credit: Valued at 2% of qualified investments.

Excelsior Research and Development Tax Credit: A credit of 50% of the Federal Research and Development credit up to six percent of research expenditures in NYS.

Excelsior Real Property Tax Credit: Available to firms locating in certain distressed areas and to firms in targeted industries that meet higher employment and investment thresholds (Regionally Significant Project).

## State Tax Exemptions

**Does the state provide any Tax Exemptions? (Y/N):** N

No blanket exemptions, but there are sales tax exemptions, for manufacturing machinery & equipment, and fuel/utilities used in manufacturing; (similar exemption for R&D).

If you answered YES above, please describe the available tax exemptions:

## State Grants

**Does the state provide any Grant incentives? (Y/N):** N/A

If you answered YES above, please describe the available grants:

## State Loans

**Does the state provide any Low-Interest Financing incentives? (Y/N):** N/A

If you answered YES above, please describe the available financing opportunities:

## Training Programs

Does the state provide any Specialized Training Program incentives? (Y/N): Y

If you answered YES above, please describe the available training programs:

### Employee Training Incentive Program (ETIP) (Tax Law sections 210-B.50; 606(ddd))

- Refundable tax credit to employers for procuring skills training that upgrades, retrains or improves the productivity of their employees; businesses can also earn tax credits for approved internship programs providing training in advanced technology.

### Security Training Tax Credit (Tax Law sections 26; 187-n; 210-B.21; 606(ii); 1511(x))

- **Refundable** tax credit, administered by the State Office of Homeland Security in conjunction with the Tax Department, for qualified building owners, effective for taxable years beginning on/after January 1, 2005. Taxpayers must apply to the State Office of Homeland Security for an allocation of credit and credit certification in order to claim this credit.
- The credit is equal to the sum of the number of qualified security officers providing protection to a building(s) owned by the taxpayer multiplied by \$3,000. Where a qualified security officer (“worker”) is employed for less than a full year, such credit amount must be prorated, pursuant to regulations to be promulgated by the Tax Commissioner.

## Zoning

Does the state provide any Special Zoning incentives? (Y/N): N/A

If you answered YES above, please describe the available special zoning opportunities:

## State Marketing and Promotions

Does the state provide any Marketing and Promotional incentives? (Y/N): N/A

If you answered YES above, please describe the available special marketing or promotional opportunities:

## Innovation Centers

Does the state have Innovation Centers or Additional Resource available for companies? (Y/N): Y

If you answered YES above, please describe the available innovation centers or additional resources:

### Centers for Advanced Technology

- **Center for Advanced Ceramic Technology at Alfred University**

The CACT leverages the expertise of Alfred's faculty in advanced technical ceramics and glass to generate economic impact at partner companies of all sizes— for application in fields including energy, health care and defense.

- **Center for Advanced Materials Processing (CAMP) at Clarkson University**

CAMP's research on colloids and surfaces is applied to a range of uses in industries including photocopying and imaging, materials processing, pharmaceuticals and environmental control.

- **Center for Life Science Enterprise at Cornell University**

The Center for Life Science Enterprise pursues programs addressing the economic development needs of New York's biotech industry, partnering with companies in fields including chemistry, food science and veterinary medicine.

- **Center for Future Energy Systems (CFES) at Rensselaer Polytechnic Institute**

CFES conducts fundamental and applied research to accelerate the development and application of new energy materials, devices and systems including high efficiency photovoltaic solar cells, energy storage technologies and microgrids.

- **Center for Advanced Technology in Telecommunications and Distributed Information Systems (CATT) at New York University Polytechnic School of Engineering**

CATT partners with both providers and users of telecommunications and information systems to help them turn the latest developments in these technologies into competitive and productive resources.

- **Center for Automation Technologies and Systems (CATS) at Rensselaer Polytechnic Institute**

Rensselaer CATS draws on RPI's expertise in the science and technologies of automation to help companies solve production challenges across industries including manufacturing, energy, biotechnology, semiconductors, aerospace and defense.

- **Center for Biotechnology (CFB) at Stony Brook University**

The CFB is a catalyst for development of new biomedical technologies and emerging companies in New York State, supporting biomedical innovation by helping to bridge the gap between discovery and commercial success.

- **Center for Integrated Electric Energy Systems (CIEES) at Stony Brook University**

CIEES enhances the development and integration of cutting-edge technologies into electric energy systems, working with industry partners and leveraging the technical and intellectual assets of Stony Brook University and Brookhaven National Laboratory.

- **Integrated Electronics Engineering Center (IEEC) at Binghamton University**

IEEC is dedicated to the advancement of electronic packaging technology and the electronics industry, conducting leading-edge research in a wide variety of packaging areas for the technological and economic benefit of New York companies.

- **Sensor CAT at Stony Brook University**

The Sensor CAT supports science-based start-ups by providing universal modern prototyping facilities, assistance from its entrepreneur-in-residence, and connections to the New York investment community.

- **Center for Advanced Systems and Engineering (CASE) at Syracuse University**

CASE works with interdisciplinary academic and private sector teams to develop innovative solutions in complex behavioral, information and communication systems – in application of “big data” areas including predictive analysis, data mining and cyber security.

- **Center for Advanced Technology in Nanomaterials and Nanoelectronics (CATN2) at SUNY Polytechnic Institute**

CATN2 is working to establish a nanotechnology-enabled innovation ecosystem, leveraging the tools and infrastructure at SUNY Polytechnic Institute's NanoTech Complex, known for its open innovation business model that has attracted leading companies from

- **Center for Advanced Technology in Big Data & Health Sciences at the University at Buffalo (UB CAT)**

Located within the New York State Center of Excellence in Bioinformatics and Life Sciences on the university's Buffalo Niagara Medical Campus, the UB CAT provides essential funding and infrastructure to foster the growth of companies and the commercialization

- **Center for Emerging and Innovative Sciences (CEIS) at the University of Rochester**

Jointly sponsored by the University of Rochester and the Rochester Institute of Technology, CEIS conducts applied research in the field of electronic imaging.

- **Additive Manufacturing and Multifunctional Printing (AMPrint) Center at Rochester Institute of Technology**

The AMPrint Center is dedicated to multifunctional printing, building on RIT's leadership in advanced 3-D printing technology and materials, and key to New York's efforts to advance additive manufacturing technologies and their adoption by new and existing.



## Centers of Excellence

- **Center of Excellence in Nanoelectronics and Nanotechnology (CENN) at SUNY Polytechnic Institute**

Located at the university's Albany NanoTech Complex, CENN is a resource for emerging generations of integrated circuitry (IC) through technology deployment, product prototyping, manufacturing support and workforce training.
- **Small Scale Systems Integration and Packaging Center (S3IP) at Binghamton University**

S3IP is advancing the frontiers of microelectronics research and development, addressing challenges in small scale systems design, development, prototyping, process development and manufacturing for the microelectronics industry.
- **Center of Excellence in Bioinformatics and Life Sciences (CBLS) at the University at Buffalo**

CBLS is a hub for life sciences innovation and technology-based economic development, aimed at creating jobs through driving scientific discovery and facilitating collaboration among academia, industry and the public sector.
- **Center of Excellence in Materials Informatics (CMI) at the University at Buffalo**

CMI leverages the University at Buffalo's cutting-edge materials science, big data analytics, and advanced manufacturing expertise to drive critical R&D activities that directly impact private sector growth.
- **Center of Excellence in Advanced & Sustainable Manufacturing (COE-ASM) at Rochester Institute of Technology**

COE-ASM helps New York State manufacturing companies improve their competitiveness through partnerships developing and deploying innovative technologies for more efficient and sustainable products and manufacturing processes.
- **Center of Excellence in Data Science at the University of Rochester**

Situated within the University of Rochester's broader Institute for Data Science, this COE helps maintain New York State's leadership in analyzing and commercializing the limitless uses of data to improve quality of life and to fuel economic growth.
- **Advanced Energy Research and Technology Center (AERTC) at Stony Brook University**

This partnership of academic institutions, research institutions, energy providers and industrial corporations works toward innovative energy research, education and technology deployment— focusing on efficiency and new energy sources.
- **Center of Excellence in Wireless and Information Technology (CEWIT) at Stony Brook University**

CEWIT is a next-generation research and educational facility with a mission to conduct interdisciplinary research in emerging and critical technologies, address the skilled technology worker shortage and to foster new enterprise development in areas.
- **Center of Excellence in Environmental and Energy Systems at Syracuse University (SyracuseCoE)**

SyracuseCoE engages faculty, students and collaborators at 200+ firms and institutions to catalyze research, development, and demonstrations for innovations that improve energy efficiency, environmental quality and resilience in healthy buildings
- **Center of Excellence in Atmospheric and Environmental Prediction and Innovation at the University at Albany**

This Center is home to the largest concentration of atmospheric, climate, and environmental researchers in New York State and one of the largest in the nation.
- **Center of Excellence in Precision Medicine and Responses to Bioterrorism and Disasters at New York Medical College**

This Center of Excellence combines the New York Medical College's globally recognized assets in disaster medicine and medical countermeasures with strategies to defend against biological and chemical threats.

# REGIONAL INFORMATION

Many states have "regions" that specialize in certain industries such as automotive in Detroit or high tech in Silicon Valley. This section is to help you highlight these regions. If the state doesn't have any special regions please skip this page.

Please note that a "region" could be an area, county, city etc...

## Region One

**Name of Region:** Capital Region

**Does this region have a designated web site? (Y/N):** Y

**If you answered YES to the question above, what is the website:** <https://esd.ny.gov/regions/capital>

**Geographic Location Information:** Capital Region is one of ten economic development regions in New York State. It is comprised of 8 counties and is in the eastern part of the state. It is also home to the state's capital, Albany, NY.

What industry or industries are prominent in this region?

- Life Sciences
- Nanotechnology
- Chemical Manufacturing
- Semiconductor Development
- Clean Energy Production

**What are some unique aspects of this region?**

The Capital Region is home to 21 institutions of higher learning and is recognized around the world for its research and development facilities.

Are there any special programs or incentives for companies wanting to move to this region? (Y/N): N/A

If you answer YES to the question above, please list the programs or incentives for this region if not already mentioned in the Incentives section:

Does this region offer site selection assistance? (Y/N) *Please describe programs and resources:* Y

**If you answer YES to the question above, please list the contact information for the site selection assistance:**

Capital Region Economic Development Council  
433 River Street, Suite 1003  
Troy, New York 12180  
CREDC@esd.ny.gov  
1-518-270-1130

Is there any extraordinary information that you would like to add about this region?

## Region Two

**Name of Region:** Central NY

**Does this region have a designated web site? (Y/N):** Y

**If you answered YES to the question above, what is the website:** <https://esd.ny.gov/regions/central-new-york>

**Geographic Location Information:** The Central New York Region is one of 10 economic development regional councils in New York State. It is comprised of 5 counties and is in the center of New York State. It also home to the city of Syracuse.

**What industry or industries are prominent in this region?**

- Defense Industry
- Medical Devices
- Food & Beverage Mfg.
- UAS (drones)
- Tourism

**What are some unique aspects of this region?**

The region’s also home base for the NUSTAR (National UAS Standardized Testing and Rating) facility, the first dedicated UAS testing and certification facility. And the state has invested \$35 million to develop a 50-mile operational UAS Traffic Management (UTM) corridor.

**Are there any special programs or incentives for companies wanting to move to this region? (Y/N): N/A**

If you answer YES to the question above, please list the programs or incentives for this region if not already mentioned in the Incentives section:

**Does this region offer site selection assistance? (Y) Please describe programs and resources: Y**

**If you answer YES to the question above, please list the contact information for the site selection assistance:**

Central New York Regional Economic Development Council  
 620 Erie Boulevard West, Suite 112  
 Syracuse, New York 13204  
 315.425.9110

## Region Three

**Name of Region:** Finger Lakes Region

**Does this region have a designated web site? (Y/N): Y**

**If you answered YES to the question above, what is the website:**

<https://esd.ny.gov/regions/finger-lakes>

**Geographic Location Information:** The Finger Lakes Region is one of 10 economic development regional councils in New York State. It is comprised of 9 counties and is in the western part of New York State. It also home to the city of Rochester.

**What industry or industries are prominent in this region?**

- Advanced Manufacturing
- Optics, Photonics & Imaging
- Agriculture, Food & Beverage
- Research & Higher Education
- Medical Devices
- Alternative Energy

**What are some unique aspects of this region? Could include information about transportation, education, weather etc...:**

The Finger Lakes Region, once home to the “big three” (Kodak, Xerox and Bausch & Lomb) and known as the “World’s Image Center,” has grown and diversified over the decades. Rochester is the home of the new American Institute for Manufacturing Integrated Photonics (AIM Photonics). This institute was created with \$610 million in public/private funding (\$250 million from NYS) to develop the next generation of integrated photonics and deliver global manufacturing leadership.

**Are there any special programs or incentives for companies wanting to move to this region? (Y/N): N/A**

If you answer YES to the question above, please list the programs or incentives for this region if not already mentioned in the Incentives section:

**Does this region offer site selection assistance? (Y/N) Please describe programs and resources: Y**

**If you answer YES to the question above, please list the contact information for the site selection assistance:**

Finger Lakes Regional Economic Development Council  
400 Andrews Street, Suite 300  
Rochester, New York 14604  
1.585.399.7050

**Is there any extraordinary information that you would like to add about this region?**

The Finger Lakes region boasts one of the largest agricultural and food processing industries in the eastern United States, plus a maturing wine region recently named one of the best tourist destinations in the world.

## Region Four

**Name of Region:** Long Island Region

**Does this region have a designated web site? (Y/N):** Y

**If you answered YES to the question above, what is the website:**

<https://esd.ny.gov/regions/long-island>

**Geographic Location Information:** The Long Island Region is one of 10 economic development regional councils in New York State. It is comprised of 2 counties and is an island off the southeast part of New York State.

**What industry or industries are prominent in this region?**

- Aerospace
- Defense
- Pharmaceutical
- Financial Services
- Biotech/Biomedical
- Software & Information Technology

**What are some unique aspects of this region?**

Long Island has a 300-year history of farming, fishing and raising poultry, and the region continues to support and develop these industries. Today, there are more than 500 farms in Suffolk County generating wholesale produce of \$240 million. There are more than 60 vineyards on the island, cultivating 2,500 acres and producing 3.5 million bottles of wine annually.

**Are there any special programs or incentives for companies wanting to move to this region? (Y/N):** N/A

If you answer YES to the question above, please list the programs or incentives for this region if not already mentioned in the Incentives section:

**Does this region offer site selection assistance? (Y/N) Please describe programs and resources:** Y

**If you answer YES to the question above, please list the contact information for the site selection assistance:**

Long Island Regional Economic Development Council  
150 Motor Parkway  
Suite 311  
Hauppauge, New York 11788-5176  
1.631.435.0717

**Is there any extraordinary information that you would like to add about this region?**

Long Island is home to 42 licensed craft breweries that support more than 350 local jobs and generate more than \$55 million in sales.

## Region Five

**Name of Region:** Mid-Hudson Region

**Does this region have a designated web site? (Y/N):** Y

**If you answered YES to the question above, what is the website:**

<https://esd.ny.gov/regions/mid-hudson>

**Geographic Location Information:** The Mid-Hudson Region is one of 10 economic development regional councils in New York State. It is comprised of 7 counties and is in the lower southern part of New York State.

**What industry or industries are prominent in this region?**

- Biotech & Life Sciences
- Agribusiness, Food & Beverage
- Advanced Manufacturing
- Financial Services

**What are some unique aspects of this region?**

The Vassar Brothers Medical Center Patient Pavilion – a \$545 million project to expand and modernize the hospital’s existing campus to bring state-of-the-art medical care to Poughkeepsie – is believed to be the largest construction project in the city’s history.

**Are there any special programs or incentives for companies wanting to move to this region? (Y/N):** N/A

If you answer YES to the question above, please list the programs or incentives for this region if not already mentioned in the Incentives section:

**Does this region offer site selection assistance? (Y/N) Please describe programs and resources:** Y

**If you answer YES to the question above, please list the contact information for the site selection assistance:**

Mid-Hudson Regional Economic Development Council  
33 Airport Center Drive, Suite 201  
New Windsor, New York 12553  
845.567.4882

## Region Six

**Name of Region:** Mohawk Valley Region

**Does this region have a designated web site? (Y/N):** Y

**If you answered YES to the question above, what is the website:**

<https://esd.ny.gov/regions/mohawk-valley>

**Geographic Location Information:** The Mohawk Region is one of 10 economic development regional councils in New York State. It is comprised of 6 counties and is in the central part of New York State. It is also home to the city of Utica.

**What industry or industries are prominent in this region?**

- Cyber Security
- Agribusiness, Food & Beverage
- Advanced Manufacturing

- Tourism

**What are some unique aspects of this region?**

Utica College has the expertise to create the first cyber-nano test range in the nation for use in the private sector — cybersecurity professionals in the Mohawk Valley (and throughout NYS) will be able to test computer systems to gauge their reactions to security threats.

**Are there any special programs or incentives for companies wanting to move to this region? (Y/N): N/A**

If you answer YES to the question above, please list the programs or incentives for this region if not already mentioned in the Incentives section:

**Does this region offer site selection assistance? (Y/N) Please describe programs and resources: Y**

**If you answer YES to the question above, please list the contact information for the site selection assistance:**

Mohawk Regional Economic Development Council  
207 Genesee Street, 16<sup>th</sup> Floor  
Utica, New York 13501

**Is there any extraordinary information that you would like to add about this region?**

Griffiss International Airport is one of six national sites testing the commercial use of unmanned aerial systems, an effort led by NUAIR (Northeast UAS Airspace Integration Research Alliance).

## Region Seven

**Name of Region: New York City Region**

**Does this region have a designated web site? (Y/N): Y**

**If you answered YES to the question above, what is the website:**

<https://esd.ny.gov/regions/new-york-city>

**Geographic Location Information:** The New York City Region is one of 10 economic development regional councils in New York State. It is comprised of 5 counties and is in the southeastern part of New York State. It is also home to the city of Manhattan.

**What industry or industries are prominent in this region?**

- Cyber Security
- Agribusiness, Food & Beverage
- Advanced Manufacturing
- Tourism

**What are some unique aspects of this region?**

With a population of 8.5 million and a labor force of 4.25 million, the city has plenty of potential customers and a highly skilled workforce.

**Are there any special programs or incentives for companies wanting to move to this region? (Y/N): N/A**

If you answer YES to the question above, please list the programs or incentives for this region if not already mentioned in the Incentives section:

**Does this region offer site selection assistance? (Y/N) Please describe programs and resources: Y**

**If you answer YES to the question above, please list the contact information for the site selection assistance:**

New York City Regional Economic Development Council  
633 Third Avenue, 36<sup>th</sup> Floor  
New York, New York 10017  
212.803.3130

**Is there any extraordinary information that you would like to add about this region?**

New York City is considered by many to be the capital of the world, and it's the location of choice for businesses in nearly every industry. The city is headquarters to dozens of Fortune 500 companies and the global center for financial services, life sciences, entertainment, media, fashion, the arts and industry. Yet New York City never stops growing and evolving. Today, the largest city in the U.S. is also the innovation leader.

## Region Eight

**Name of Region:** North Country Region

**Does this region have a designated web site? (Y/N):** Y

**If you answered YES to the question above, what is the website:**

<https://esd.ny.gov/regions/north-country>

**Geographic Location Information:** The North Country Region is one of 10 economic development regional councils in New York State. It is comprised of 7 counties and is in the northern part of New York State. It is also home to the city of Plattsburg.

**What industry or industries are prominent in this region?**

- Aerospace
- Agriculture
- Defense
- Transit Equipment Manufacturing
- Tourism

**What are some unique aspects of this region?**

Proximity to Quebec and Eastern Ontario, which makes the region uniquely suited to U.S. and Canadian companies seeking growth opportunities and cross-border markets, with ports in Alexandria Bay and Champlain continuing to rank in the nation's top ten for truck traffic entering the U.S.

**Are there any special programs or incentives for companies wanting to move to this region? (Y/N):** N/A

If you answer YES to the question above, please list the programs or incentives for this region if not already mentioned in the Incentives section:

**Does this region offer site selection assistance? (Y/N) Please describe programs and resources:** Y

**If you answer YES to the question above, please list the contact information for the site selection assistance:**

North Country Regional Economic Development Council  
317 Washington Street, 2<sup>nd</sup> Floor  
Watertown, 13601  
518.561.5642  
nys-northcountry@esd.ny.gov

## Region Nine

**Name of Region:** Southern Tier Region

**Does this region have a designated web site? (Y/N):** Y

**If you answered YES to the question above, what is the website:**

<https://esd.ny.gov/regions/southern-tier>

**Geographic Location Information:** The Southern Tier Region is one of 10 economic development regional councils in New York State. It is comprised of 8 counties and is in the southern part of New York State. It is also home to the city of Binghamton.

**What industry or industries are prominent in this region?**

- Agriculture
- Distribution
- Defense
- Manufacturing

**What are some unique aspects of this region?** The region is a rail manufacturing hub. As part of its bid to provide next-generation trains for Amtrak, Alstom Transportation Inc. is expanding in Steuben County – retaining 1,000+ current jobs and creating almost 200 more. And TTA Systems is a leader in rail transit vehicle vehicles, systems and components.

**Are there any special programs or incentives for companies wanting to move to this region? (Y/N):** N/A

If you answer YES to the question above, please list the programs or incentives for this region if not already mentioned in the Incentives section:

**Does this region offer site selection assistance? (Y/N) Please describe programs and resources:** Y

**If you answer YES to the question above, please list the contact information for the site selection assistance:**

Southern Tier Regional Economic Development Council  
44 Hawley Street, Room 1508  
Binghamton, New York 13901  
607.721.8605  
nys-southerntier@esd.ny.gov

**Is there any extraordinary information that you would like to add about this region?**

The Southern Tier Agricultural Economic Development Initiative has invested more than \$30 million into agriculture to support growers and producers in the area.

## Region Ten

**Name of Region:** Western New York Region

**Does this region have a designated web site? (Y/N):** Y

**If you answered YES to the question above, what is the website:**

<https://esd.ny.gov/regions/western-new-york>

**Geographic Location Information:** The Western New York Region is one of 10 economic development regional councils in New York State. It is comprised of 5 counties and is in the western part of New York State. It is also home to the city of Buffalo.

**What industry or industries are prominent in this region?**



- Agriculture
- Health & Life Sciences
- Energy
- Manufacturing
- Tourism

**What are some unique aspects of this region?**

Access to the New York State Center of Excellence in Bioinformatics & Life Sciences in Buffalo has greatly influenced Western New York’s emerging biotech sector.

**Are there any special programs or incentives for companies wanting to move to this region? (Y/N): N/A**

If you answer YES to the question above, please list the programs or incentives for this region if not already mentioned in the Incentives section:

**Does this region offer site selection assistance? (Y/N) Please describe programs and resources: Y**

**If you answer YES to the question above, please list the contact information for the site selection assistance:**

Western New York Regional Economic Development Council  
 95 Perry Street, Suite 500  
 Buffalo, New York 14203-3030  
 716.846.8200  
 nys-wny-redc@esd.ny.gov

**Is there any extraordinary information that you would like to add about this region?**

Niagara Falls, the natural wonder that made Western New York famous and prosperous a century ago, continues to have a positive economic impact on the region today, with visitor numbers bordering 9 million.

## AMERICAN MADE LABEL REQUIREMENTS

Federal Trade Commission oversees “Truth in Advertising” regulations including promotion or disclosure of products displaying “Made in USA” labeling. FTC requires products advertised as “Made in USA” be “all or virtually all” made in the U.S. “all or virtually all” means the product should contain no – or negligible – foreign content.

**Made In USA Requirements**

**Does the state have any specific requirements for labeling products "Made in USA"? (Y/N): N/A**

If you answered YES to the question above, what are the requirements for labeling products "Made in USA":

**Is there pending legislation regarding these requirements? (Y/N): N/A**

If you answered YES to the question above, please describe the proposed legislation including the bill number:

**Made In YOUR STATE Requirements**

**Does your state have any specific requirements for labeling products "Made in YOUR STATE"? (Y/N): N/A**

If you answered YES to the question above, what are the requirements for labeling products "Made in YOUR STATE":

**Is there pending legislation regarding these requirements? (Y/N): N/A**

If you answered YES to the question above, please describe the proposed legislation including the bill number:

**Is there an organization or entity that monitors state labeling? (Y/N): N/A**

If you answered YES to the question above, please provide the name and contact information for the the organization or entity:

Date of Submission 6/14/18 \_\_\_\_\_

Thank you for your time. Please email your responses to [alevy@reshoringinstitute.org](mailto:alevy@reshoringinstitute.org) and your responses will be recorded and available online for review at [www.reshoringinstitute.org](http://www.reshoringinstitute.org).