



# Reshoring Institute

## MISSISSIPPI

### State Economic Survey and Incentive Comparison

#### CONTACT INFORMATION

Your Name: Jeff Rent

Your Phone Number: 601-359-3740

Your Email Address: [jrent@mississippi.org](mailto:jrent@mississippi.org)

US State Name: Mississippi

State Abbreviation: MS

State Economic Development Web  
Address: <https://www.mississippi.org/>

State Economic Development Email  
Address: [www.mississippi.org](http://www.mississippi.org)

State Economic Development Phone  
Number: (601) 359-3449

#### INCOME AND OUTPUT

This section highlights your state's productivity and income to provide an understanding of the amount of business conducted and the rate of growth for businesses and individuals.

Gross Domestic Product, in millions: \$105.8 (2015, *Bureau of Economic Analysis*)

Gross Domestic Product % Growth: 0.5% (2015, *Bureau of Economic Analysis*)

Per Capita Personal Income (\*GDP/Population) This is often used as a standard of living measurement: \$34,771 (2015, *Bureau of Economic Analysis*)

Per Capita Personal Income % Change: 1.9% (2015, *Bureau of Economic Analysis*)

#### WORKFORCE

Total Population: 2,988,726 (2016, *Bureau of Labor Statistics*)

Total Civilian Labor Force: 1,283,461 (as of Dec 2016, *Bureau of Labor Statistics*)

Total Number of Persons Employed: 1,212,354 (as of Dec 2016, *Bureau of Labor Statistics*)

Total Number of Persons Unemployed: 71,107 (as of Dec 2016, *Bureau of Labor Statistics*)

Unemployment Rate %: 5.5% (as of Dec 2016, *Bureau of Labor Statistics*)

Manufacturing Employment: 141,700 (as of Dec 2016, *Bureau of Labor Statistics*)

Professional and Business Services Employment: 105,600 (as of Dec 2016, *Bureau of Labor Statistics*)

State Right-to-Work Law Y/N: Yes

Large Factory Openings during Previous year: N/A

Large Factory Closures during Previous year: N/A

## EDUCATION

This section provides further insight into the potential workforce education levels, advanced areas of education, and partnerships between higher education and industry for insight into quality of labor force and growth sustainability.

% High School Diploma or More: 82.3% (2015, *U.S. Census Bureau*)

% Bachelor's Degree or Higher: 20.7% (2015, *U.S. Census Bureau*)

Enrollment in Higher Education Institutions: 83,016 (2016, *Commissioner of Higher Education*)

Science and Engineering Graduate Students: 2,297 (2016, *Mississippi Institutions of Higher Learning*)

List of High school, College, or University Manufacturing Partnership Programs *These are partnerships with manufacturers to help train future employees in certain skills:*

### Examples of HS programs:

- 1) MS Department of Education's Career and Technical Education Program** - The Office of Career and Technical Education (CTE) and Workforce Development, helps train high school students to be members of a qualified workforce for today's competitive job market. The research-based programs meet national and/or accreditation standards. They also constantly evolve in response to changing workforce needs. Because Career and Technical Education is critical to our state's economic development, they often partner with local business leaders and legislators to achieve common goals.
- 2) Jobs for Mississippi Graduates (JMG)** – The program is designed to work with high school students with barriers to success using research-based curriculum with reading and math built into each module. On the local level, each participating school partners with businesses to provide mentors, learning environments, and occasionally part-time employment to obtain work experiences.
- 3) Polymer Program @ Prentiss High School** – The MS Polymer Institute at the University of Southern MS partners with Prentiss High School to provide polymer training related to the needs of industry.

### Examples of Community College programs:

- 1) Furniture Academy** - Itawamba Community College and Northeast Community formed a partnership with 15 furniture manufacturers to create the Furniture Academy. MS State University's Franklin Furniture Institute, Three Rivers Planning and Development District, and the MS Development Authority also provide support. The focus is to create pools of applicants capable of performing middle skilled jobs in the furniture industry, as well as other industries.
- 2) Maritime Training Academy** – Each year, 400-600 apprentices are trained in 12 different program areas and who are co-enrolled as both students at MS Gulf Coast Community College and in the Ingalls Apprenticeship

Program. The facility will graduate a significant number of associate degree recipients in Maritime Technology. Apprentices take two classes each semester tuition-free over the course of their four-year apprenticeship program. Ingalls will pay the cost of training for these students.

- 3) There are many other examples around the state of community colleges partnering with local industry. By design, the state's community colleges develop curriculum and training programs based on the needs of the businesses located within their regions.

#### **Examples of University Manufacturing Partnerships:**

The **Mississippi Polymer Institute** at the University of Southern Mississippi provides commercial development, rapid prototyping, and testing services to Mississippi companies. Established in 1993 with the goal of assisting high-tech polymer and polymer-related industries, MPI serves as the outreach arm of the School of Polymers & High Performance Materials at The University of Southern Mississippi.

The **Center for Manufacturing Excellence** at the University of Mississippi is developing interdisciplinary educational opportunities within an innovative academic learning model providing students with the practical experiences, fundamental knowledge, and creative skillsets needed to lead the world of modern manufacturing.

The **Center for Advanced Vehicular Systems (CAVS)** is operated by Mississippi State and is an interdisciplinary center comprised of research, engineering design and development, and technology transfer teams for industry and government partners.

List of Additional Manufacturing Training Programs: See Above

List of Future Planned Manufacturing Training Programs *If known please include expected implementation date:*

Construction of East MS Community College's (EMCC) \$38 million "Communiversality" will begin in 2017. The new home of EMCC's Manufacturing Technology & Engineering Division, will be located at the entrance to the Golden Triangle Global Industrial Aerospace Park, just a few miles from the Golden Triangle campus. The nearly 140,000-square-foot facility would accommodate EMCC Manufacturing Technology & Engineering Division credit and non-credit courses related to training workers for careers in advanced manufacturing. It is intended to enhance a growing manufacturing sector in East Mississippi by supporting workforce development for industries like Yokohama Tire, PACCAR, and Airbus Helicopter that already call the Golden Triangle home while also serving to lure more jobs to the region.

The facility will expand EMMC's workforce training capabilities to offer state and national credentials in important manufacturing and engineering sectors, including electromechanical, mechatronics, automation and controls, and precision machining technologies.

The facility also will host dual enrollment programs for high school students interested in transitioning directly into the workforce or pursuing applied technology degrees at universities.

## COST OF DOING BUSINESS

This section highlights the costs associated with doing business in your state including taxes, wages, insurance, and energy expenses.

State Corporate Income Tax %: \$0-\$4,999 – 3%

\$5,000-\$9,999 – 4%

\$10,000+ -- 5%

State Individual Income Tax %: \$10,000+ -- 5%

State Level Sales Tax %: 7%

State Use Tax: 7%

Unemployment Insurance Tax % (estimate): 0.24% - 5.64% (taxable wage base of \$14,000)

Additional Relevant Taxes: N/A

Workers' Compensation Employer Insurance Costs per \$100 of Payroll: \$1.36 (2012, *National Academy of Social Insurance*)

Average Industrial Electric Rate: 5.91 cents/kWh (2016, *U.S. Energy Information Administration*)

Average Price of Natural Gas Delivered to Industrial Consumers: \$4.38/Mcf (2016, *U.S. Energy Information Administration*)

Average Hourly Earnings of Production Workers in Manufacturing: \$16.15 (2015, *Bureau of Labor Statistics*)

Minimum Wage (current): \$7.25 (federal minimum wage)

Pending Legislation Regarding Minimum Wage: No

If you answered YES to the above question, What is the proposed minimum wage?:

If you answered YES to the above question, What is the legislative bill number?:

## ENTREPRENEURSHIP AND INNOVATION

This section underscores the successes of your state in terms of business innovation through awards, venture capital, and intellectual property attainment.

Total Small Business Innovation Research (SBIR) Awards Found at: [https://www.sbir.gov/reports/state-summary?year=2016&program\\_tid=105791](https://www.sbir.gov/reports/state-summary?year=2016&program_tid=105791): 197

Total Small Business Technology Transfer (STTR) Awards Found at: [https://www.sbir.gov/reports/state-summary?year=2016&program\\_tid=105792](https://www.sbir.gov/reports/state-summary?year=2016&program_tid=105792): 31

Venture Capital Deals, in millions: N/A

% of State with Internet Accessibility: 62.3% of households with high speed internet (2013, *U.S. Census Bureau*)

Newly Registered Businesses: N/A

Newly Registered Patents: N/A

# FOREIGN DIRECT INVESTMENT

This section provides insight into the amount of current investment overseas and the potential state market for manufacturers to reshore.

Foreign Direct Announcements: 38 announcements from 2012-2016

Foreign Direct Employment: 34,000 (2014, *International Trade Administration*)

Foreign Direct Investment, in millions: \$2.95 billion from 2012-2016

Company	Corporate Investment	Jobs created/saved*	Announce Date	City	County	New/Exist	Notes	FDI Country
Milwaukee Tool	\$ 1,500,000.00	75	6/3/2016	Greenwood	Leflore	Existing		China
Continental Tire	\$ 1,450,000,000.00	2,500	2/8/2016	Clinton	Hinds	New		Germany
Ajinomoto Windsor	\$ 20,000,000.00	60	1/13/2016	Oakland	Yalobusha	Existing		Japan
Milwaukee Tool	\$ 16,800,000.00	126	6/19/2015	Greenwood	Leflore			China
R-Squared Puckett	\$ 2,000,000.00	50	9/29/2015	Puckett	Rankin	Expansion		China
ROCKFON	\$ 42,000,000.00	90	11/19/2015	Byhalia	Marshall	new		Denmark
hago	\$ 10,000,000.00	80	12/18/2015	Iuka	Tishomingo	New		Germany
Sofidel America	\$ 120,000,000.00	230	11/3/2015	Hattiesburg	Forrest	New		Italy
MISA Metal Processing	\$ 9,800,000.00	11	6/10/2015	Forest	Scott			Japan
VT Halter Marine	\$ 7,014,638.00	40	8/3/2015	Pascagoula	Jackson			Singapore
Tilsatec	\$ 800,000.00	19	12/8/2015	Eupora	Webster	New		UK
Mississippi Silicon	\$200,000,000	200	1/13/2014	Burnsville	Tishomingo			Brazil
R-Squared Puckett, Inc.	\$2,000,000	50	1/14/2014	Puckett	Rankin			China
Moan River Foods	\$3,000,000	100	7/22/2014	Baird	Sunflower			China
Kemira	\$13,900,000	6	5/14/2014	Aberdeen	Monroe			Finland
GRAMMER Inc.	\$30,000,000	650	1/29/2014	Shannon	Lee			Germany
ISA TanTec	\$10,100,000	366	5/12/2014	Vicksburg	Warren			Germany
Nissan	\$0	500	5/29/2014	Canton	Madison			Japan
Calbee	\$51,000,000	254	10/7/2014	Senatobia	Tate			Japan
Philips Lighting	\$2,000,000	50	8/7/2014	Tupelo	Lee			Netherlands
Innpack Inc	\$2,000,000	23	10/10/2014	Olive Branch	Desoto			South Korea
Qinetiq	\$0	10	6/14/2014	Long Beach	Harrison			UK
Helen of Troy	\$37,000,000	300	1/8/2013	Olive Branch	Desoto			Bermuda
Metso Minerals	\$3,400,000	30	9/13/2013	Clarksdale	Coahoma			Finland
CertainTeed	\$24,000,000	110	6/3/2013	Meridian	Meridian			France
Feuer Powertrain GmbH	\$140,000,000	300	9/24/2013	Tunica	Tunica			Germany
Yokohama Tire Corporation	\$300,000,000	500	4/29/2013	West Point	Clay			Japan
Toyota Boshoku	\$21,000,000	180	11/8/2013	Mantachie	Itawamba			Japan
Nissan North America	\$50,000,000	800	07/30/2013	Canton	Madison			Japan
Blain (Magnaia Frac, LLC) and Fores Canada, Inc	\$34,000,000	60	4/18/2012	Natchez	Adams			Canada
Milwaukee Electric Tool	\$8,000,000	25	2/29/2012	Olive Branch	Desoto			China
Roxul, Inc.	\$130,000,000	150	6/13/2012	Byhalia	Marshall			Denmark
Metso	\$4,000,000	50	9/10/2012	Clarksdale	Coahoma			Finland
Nissan	\$38,000,000	1000	6/28/2012	Canton	Madison			Japan
VT Halter Marine	\$115,800,000	400	12/5/2012	Pascagoula	Jackson			Singapore
Luvata	\$1,000,000	20	2/23/2012	Grenada	Grenada			Switzerland
Rolls-Royces North America	\$50,000,000	KCDBG	1/9/2012	Stennis	Hancock			UK
Drax Biomass International, Inc.	*	45	12/13/2012	Gloster	Amite			UK

# TRANSPORTATION AND INFRASTRUCTURE

This section sheds light on the basic infrastructure of your state and what a company can expect in terms of the logistics of shipping their product.

Number of major 2 or 4-Lane Highways running through state: 6 interstates and 14 federal highways

Number of major railways going through state: 5 Class-I rail systems

Number of major ports connected to state: 2 deepwater ports (Gulfport and Pascagoula)

Number of airports throughout state: 7 airports located within the state

Number of International airports throughout state: 2 (Jackson-Evers and Gulfport-Biloxi)

Number of distribution centers: 136

Number of foreign trade zones: 4 FTZ's located within the state

## INCENTIVES

Different states offer different incentives to entice companies to move to their state. This section will allow you to highlight these incentives.

### Pending Legislation

Proposed Incentives Currently Pending Approval (Y/N): N

If you answered YES above, Please describe the pending incentives including the bill number if applicable:

### Cash Incentives

Does your state provide any CASH incentives? (Y/N): Y

If you answered YES above, Please provide details of this incentive including the contact information and website if applicable: Advantage Jobs Incentive. This program is a cash rebate to the company, please see additional information in the table below. For more information, contact the Financial Resources Division at 601-359-3552

### State Tax Credits

Does your state provide any Tax Credit incentives? (Y/N): Y

If you answered YES above, Please describe the available tax credits: Jobs Tax Credit, Research and Development Skills Tax Credit, Existing Manufacturer Tax Credit, Rural Economic Development (RED) Tax Credit, and Ad Valorem Tax Credit.

Please see additional information in the table below. For more information, contact the Financial Resources Division at 601-359-3552

### State Tax Exemptions

Does your state provide any Tax Exemptions? (Y/N): Y

If you answered YES above, Please describe the available tax exemptions: Sales and Use Tax exemption for construction or expansion, Sales and Use Tax exemption for bond financed projects, Fee-in-Lieu property tax exemption, property tax exemption, Free Port Warehouse exemption, Growth and Prosperity Exemptions.

Please see additional information for these tax exemptions in the table below. For more information, contact the Financial Resources Division at 601-359-3552

## **State Grants**

Does your state provide any Grant incentives? (Y/N): Y

If you answered YES above, Please describe the available grants: Mississippi has a variety of programs that offer grants for economic development projects. Once a site has been selected and specific needs related to that site and the project are identified, MDA customizes an incentive package that addresses the specific needs of the project and the site. That package may include grants for infrastructure improvements, relocation assistance, and workforce training assistance.

## **State Loans**

Does your state provide any Low-Interest Financing incentives? (Y/N): Y

If you answered YES above, Please describe the available financing opportunities: Mississippi has a variety of programs to assist economic development projects, including loan programs. MDA will customize an incentive package that may include loans for infrastructure improvements to address specific site needs, once a site has been selected and needs related to that site and the project are identified.

## **Training Programs**

Does your state provide any Specialized Training Program incentives? (Y/N): Yes

If you answered YES above, Please describe the available training programs:

The Mississippi Community College Board offers Workforce Enhancement Training (WET) Funds to offset training costs incurred by companies. This is typically very specialized or proprietary training that a company conducts internally. For example, training related travel may be reimbursed to the company or a company employee may be paid up to \$35/hour for training other employees. Also, Mississippi's 15 community colleges offer customized pre-employment assessments at no cost to companies.

The Mississippi Development Authority administers the Mississippi Works Fund Grant for existing Mississippi businesses that are expanding or businesses that are locating in the state. These funds are extremely flexible and designed to complement existing training resources in the state. A company is eligible for up to a maximum of \$500,000 per year.

## **Zoning**

Does your state provide any Special Zoning incentives? (Y/N): Y

If you answered YES above, Please describe the available special zoning opportunities:

Growth and Prosperity (GAP) Program – Business that locate or expand in specific geographic areas of the state may receive state income tax, franchise tax and property tax exemptions for up to 10 years, as well as a sales and use tax exemption on all equipment and machinery purchased during initial construction or expansion at an approved facility. An eligible business must be located in a county designated as a GAP county. To be receive a GAP designation, a county must have an employment rate that is 200% of the state's annual unemployment rate or 30% or more of its population must fall below the federal poverty level. GAP designations are reviewed annually.

## **State Marketing and Promotions**

Does your state provide any Marketing and Promotional incentives? (Y/N): N

If you answered YES above, Please describe the available special marketing or promotional opportunities:

## **Innovation Centers**

Does your state have Innovation Centers or Additional Resource available for companies? (Y/N):

If you answered YES above, Please describe the available innovation centers or additional resources:

The Institute for Systems Engineering Research (ISER) is a collaborative effort between the U.S. Army Engineer Research and Development Center and Mississippi State University. This partnership creates a hub to develop advanced systems that enhance existing industries, attract new jobs, and bolster national defense capabilities

The goal of ISER's efforts and products is to mitigate risk, reduce cost and improve efficiency in Department of Defense (DoD) acquisition programs, serve as an additional asset for the state's industrial base for systems engineering related tasks, and create an environment that draws DoD and civilian industry development to the state of Mississippi.

The ISER's primary objectives include:

- To research systems engineering concepts and design of tools to facilitate DoD systems development and decision making processes.
- To enhance strategic and operational analysis for ERDC and MSU programs and efforts.
- To leverage existing capabilities and expertise previously developed at MSU and ERDC to establish a national center of excellence in systems engineering.

**SEE INCENTIVES SUMMARY BELOW**

# MISSISSIPPI TAX INCENTIVES



Mississippi offers a stable and supportive business climate that enables manufacturers to prosper over the long term. State officials take a flexible approach to economic development that allows us to customize incentives to meet each company's specific needs.

PROGRAM	BENEFIT	ELIGIBILITY REQUIREMENTS*
<b>Jobs Tax Credit</b>	<p>In Mississippi, companies receive a corporate income tax credit for creating jobs. These credits are equal to a percentage of payroll for each newly created job. Companies can either use these credits, which range from 2.5% to 10% of payroll depending on the business location, or they can opt for a job training grant as a direct reduction of workforce training costs.</p> <p>Credits are available for a five-year period and are taken in years two through six after jobs are created. Job training grants can cover up to 75% of the cost of training employees and range from \$1,000 to \$2,000 per worker, depending on the business location.</p>	<p>A business must create and maintain between 10 and 20 jobs, depending on the location of the company's operations. Eligible businesses include: manufacturers, processors, wholesalers, distributors, warehouses, research and development facilities, data, information processing and telecommunications enterprises and technology intensive industries.</p>
<b>Research and Development Skills Tax Credit</b>	<p>An income tax credit of up to \$1,000 per year for a five-year period is available for any full-time position requiring research or development skills.</p>	<p>Any business with positions requiring research or development skills may apply.</p>
<b>Existing Manufacturer Tax Credit</b>	<p>An income tax credit equal to 5% of an existing Mississippi manufacturing business's additional investment in buildings and/or equipment is available, up to a maximum credit of \$1 million.</p>	<p>Existing manufacturers that have operated in Mississippi for at least two years and invest an additional \$1 million or more in buildings and/or equipment may apply.</p>
<b>Rural Economic Development (RED) Tax Credit</b>	<p>An income tax credit used in conjunction with Mississippi Business Finance Corporation-issued industrial revenue bonds is available. Based on the amount of bond-related debt service, credits can be used to offset up to 80% of a company's state corporate income tax liability each year for the life of the bonds.</p>	<p>Manufacturing, telecommunications, data processing, distribution or warehouse facilities in Mississippi utilizing industrial revenue bonds issued by the Mississippi Business Finance Corporation may apply.</p>
<b>Ad Valorem Tax Credit</b>	<p>An income tax credit equal to the ad valorem (property) taxes a company pays on inventory is available.</p>	<p>Manufacturers, processors, distributors, wholesalers or retailers may apply.</p>
<b>Sales and Use Tax Exemption for Construction or Expansion</b>	<p>A ½ or full sales and use tax exemption, depending on the county in which the facility is located, is available on eligible machinery and equipment purchases related to a new or expanded facility and on building materials used in construction, provided the materials are purchased directly by the eligible business.</p>	<p>Manufacturers, processors, data and information processing businesses and technology-intensive enterprises are eligible to apply.</p>

PROGRAM	BENEFIT	ELIGIBILITY REQUIREMENTS*
<b>Sales and Use Tax Exemption for Bond Financing</b>	A sales and use tax exemption is available to eligible businesses that have obtained bond financing through the Mississippi Business Finance Corporation. A sales and use tax exemption is also available on building materials purchased directly by the eligible company.	All businesses using industrial revenue bonds issued through the Mississippi Business Finance Corporation are eligible.
<b>Fee-in-Lieu</b>	A company may be approved by local authorities to pay a fee in lieu of standard property taxes. This negotiated fee is valid for 10 years but cannot be less than 1/3 of the property tax levy.	Local units of government may consider a fee-in-lieu agreement when a company's private investment in land, building(s) and equipment exceeds \$100 million.
<b>10-Year Property Tax Exemption</b>	An exemption from property taxes on land, buildings and equipment is available for up to 10 years. School taxes are not exempt.	Eligible businesses include: manufacturers, processors, research and development facilities, refineries, warehouse and distribution facilities, data and information processing companies and telecommunications and technology-intensive industries. Local authorities must approve the exemption.
<b>Exemption on In-State Inventory</b>	An exemption from property taxes on finished goods that will remain in Mississippi is available. School taxes are not exempt. Any taxes paid become a direct credit to Mississippi income tax.	Manufacturers, processors, distributors, wholesalers or retailers are eligible. Local authorities must approve the exemption.
<b>Free Port Warehouse Exemption</b>	An exemption from property taxes paid on finished goods inventories leaving Mississippi is available. The exemption may be for all property taxes and may be perpetual.	Local authorities must approve the exemption.
<b>Growth and Prosperity (GAP) Program Tax Exemptions</b>	Businesses that locate or expand in specific geographic areas of the state may receive state income tax, franchise tax and property tax exemptions for up to 10 years, as well as a sales and use tax exemption on all equipment and machinery purchased during initial construction or an expansion at an approved facility.  GAP-eligible counties are Adams, Bolivar, Claiborne, Coahoma, Holmes, Humphreys, Issaquena, Leflore, Marion, Noxubee, Pike, Quitman, Sharkey, Sunflower, Tallahatchie, Tunica, Washington, Wilkinson and Yazoo.	An eligible business must be located in a county designated as a GAP county. To receive a GAP designation, a county must have an unemployment rate that is 200% of the state's annual unemployment rate or 30% or more of its population must fall below the federal poverty rate.
<b>Advantage Jobs Incentives</b>	Many businesses creating new jobs in Mississippi are eligible to receive a rebate equal to a percentage of their Mississippi payroll for up to 10 years. The average wage of all jobs created must meet the program's minimum average wage requirements.	Eligible businesses include businesses (except retailers or gaming establishments) that pay an average annual wage of 110% of the average county or state wage (whichever is less) and create at least 25 new full-time jobs. Businesses must provide a basic health benefits plan.

*\*The eligibility criteria outlined above are not comprehensive. To view each program's eligibility requirements in full or to learn more, please contact us.*

## LEARN MORE ABOUT MISSISSIPPI'S INCENTIVES

1.800.360.3323 | <http://www.mississippi.org> |

# REGIONAL INFORMATION

Many states have "regions" that specialize in certain industries such as automotive in Detroit or high tech in Silicon Valley. This section is to help you highlight these regions. If your state doesn't have any special regions please skip this page.

Please note that a "region" could be an area, county, city etc...

## Region One

Name of Region (This can include nicknames such as Silicon Valley):

Does this region have a designated web site? (Y/N):

If you answered YES to the question above, What is the website:

Geographic Location Information (For example, Silicon Valley spans several major cities including San Jose, Cupertino and Palo Alto):

What industry or industries are prominent in this region?

- Aerospace
- Apparel
- Appliances
- Automotive
- Biomedical
- Building Materials and Equipment
- Computer and Electronic Products
- Distribution Centers
- Food or Beverage
- Furniture
- Machinery and Capital Equipment
- Paper
- Plastics
- Telecom
- Toys or Children's Products
- Warehousing
- Other:

What are some unique aspects of this region? *Could include information about transportation, education, weather etc...:*

Are there any special programs or incentives for companies wanting to move to this region? (Y/N):

If you answer YES to the question above, Please list the programs or incentives for this region if not already mentioned in the Incentives section:

Does this region offer site selection assistance? (Y/N) *Please describe programs and resources:*

If you answer YES to the question above, Please list the contact information for the site selection assistance:

Is there any extraordinary information that you would like to add about this region?

## Region Two

Name of Region (This can include nicknames such as Silicon Valley):

Does this region have a designated web site? (Y/N):

If you answered YES to the question above, What is the website:

Geographic Location Information (For example, Silicon Valley spans several major cities including San Jose, Cupertino and Palo Alto):

What industry or industries are prominent in this region?

- Aerospace
- Apparel
- Appliances
- Automotive
- Biomedical
- Building Materials and Equipment
- Computer and Electronic Products
- Distribution Centers
- Food or Beverage
- Furniture
- Machinery and Capital Equipment
- Paper
- Plastics
- Telecom
- Toys or Children's Products
- Warehousing
- Other:

What are some unique aspects of this region? *Could include information about transportation, education, weather etc...:*

Are there any special programs or incentives for companies wanting to move to this region? (Y/N):

If you answer YES to the question above, Please list the programs or incentives for this region if not already mentioned in the Incentives section:

Does this region offer site selection assistance? (Y/N) *Please describe programs and resources:*

If you answer YES to the question above, Please list the contact information for the site selection assistance:

Is there any extraordinary information that you would like to add about this region?

## Region Three

Name of Region (This can include nicknames such as Silicon Valley):

Does this region have a designated web site? (Y/N):

If you answered YES to the question above, What is the website:

Geographic Location Information (For example, Silicon Valley spans several major cities including San Jose, Cupertino and Palo Alto):

What industry or industries are prominent in this region?

- Aerospace
- Apparel
- Appliances
- Automotive
- Biomedical
- Building Materials and Equipment
- Computer and Electronic Products
- Distribution Centers
- Food or Beverage
- Furniture
- Machinery and Capital Equipment
- Paper
- Plastics
- Telecom
- Toys or Children's Products
- Warehousing
- Other:

What are some unique aspects of this region? *Could include information about transportation, education, weather etc...:*

Are there any special programs or incentives for companies wanting to move to this region? (Y/N):

If you answer YES to the question above, Please list the programs or incentives for this region if not already mentioned in the Incentives section:

Does this region offer site selection assistance? (Y/N) *Please describe programs and resources:*

If you answer YES to the question above, Please list the contact information for the site selection assistance:

Is there any extraordinary information that you would like to add about this region?

# AMERICAN MADE LABEL REQUIREMENTS

Federal Trade Commission oversees “Truth in Advertising” regulations including promotion or disclosure of products displaying “Made in USA” labeling. FTC requires products advertised as “Made in USA” be “all or virtually all” made in the U.S. “all or virtually all” means the product should contain no – or negligible – foreign content.

## Made In USA Requirements

Does your state have any specific requirements for labeling products "Made in USA"? (Y/N): No

If you answered YES to the question above, What are the requirements for labeling products "Made in USA":

Is there pending legislation regarding these requirements? (Y/N):

If you answered YES to the question above, Please describe the proposed legislation including the bill number:

## Made In YOUR STATE Requirements

Does your state have any specific requirements for labeling products "Made in YOUR STATE"? (Y/N): No

If you answered YES to the question above, What are the requirements for labeling products "Made in YOUR STATE":

Is there pending legislation regarding these requirements? (Y/N): No

If you answered YES to the question above, Please describe the proposed legislation including the bill number:

Is there an organization or entity that monitors state labeling? (Y/N):

If you answered YES to the question above, Please provide the name and contact information for the the organization or entity:

**Date of Submission: April 27, 2017**

**Thank you for your time. Please email your responses to [alevy@reshoringinstitute.org](mailto:alevy@reshoringinstitute.org) and your responses will be recorded and available online for review at [www.reshoringinstitute.org](http://www.reshoringinstitute.org).**